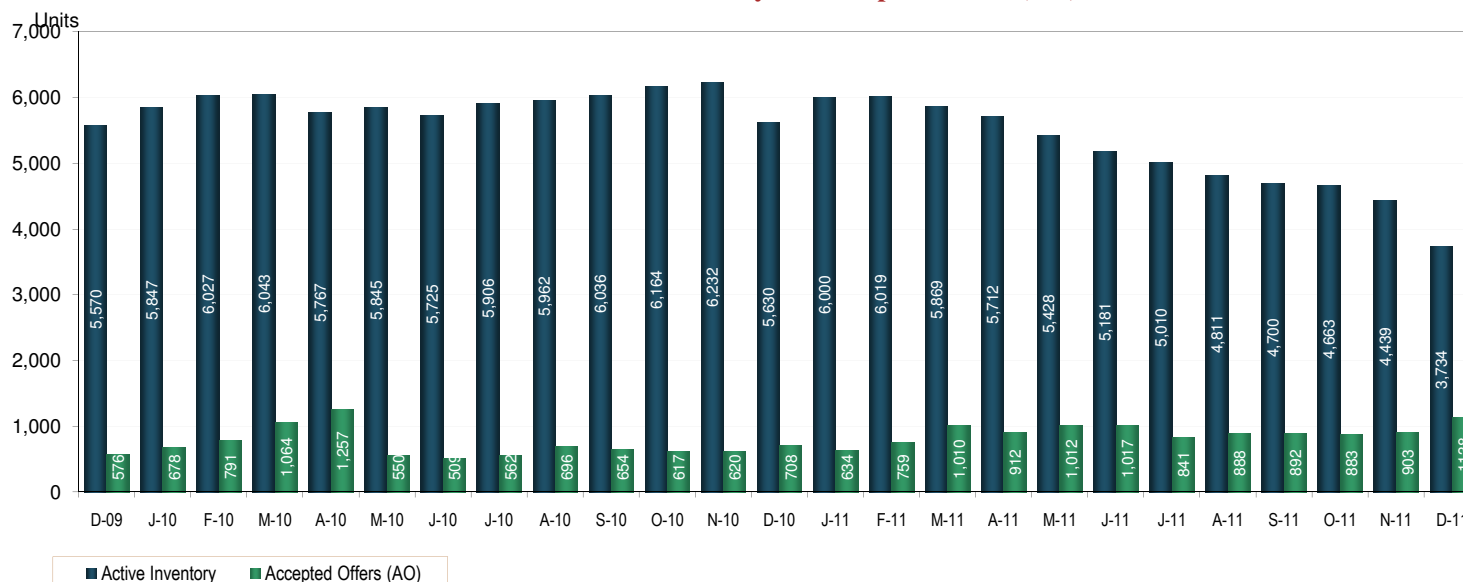


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Tucson (10135)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	145	150	146	150	154	147	145	150	146	140	135	133	131	130	130	119	125	122	125	120	116	112	115	120	117
Sold Average Price	197	199	194	199	191	184	183	194	182	177	167	178	176	165	178	159	172	167	171	169	154	145	151	154	162
List Median Price	155	180	170	160	160	154	155	148	148	150	150	140	125	145	140	130	130	135	130	130	130	140	140	140	125
List Average Price	214	294	251	238	232	221	212	211	215	224	219	201	180	253	223	193	193	193	195	188	204	213	217	220	210
New Listings	1,005	1,832	1,586	1,772	1,742	1,282	1,411	1,471	1,449	1,459	1,485	1,271	969	1,793	1,397	1,563	1,415	1,376	1,353	1,179	1,252	1,257	1,255	1,096	931
Active Inventory	5,570	5,847	6,027	6,043	5,767	5,845	5,725	5,906	5,962	6,036	6,164	6,232	5,630	6,000	6,019	5,869	5,712	5,428	5,181	5,010	4,811	4,700	4,663	4,439	3,734
Sold Listings	697	555	576	909	947	975	942	650	689	702	624	615	742	626	669	894	895	997	1,051	918	882	902	756	810	760
Expired or Cancelled	606	877	615	692	761	654	1,022	728	697	731	740	583	863	789	619	703	660	648	583	509	563	477	408	417	498
Accepted Offers (AO)	576	678	791	1,064	1,257	550	509	562	696	654	617	620	708	634	759	1,010	912	1,012	1,017	841	888	892	883	903	1,138
AO / New Listings	57.3	37.0	49.9	60.0	72.2	42.9	36.1	38.2	48.0	44.8	41.5	48.8	73.1	35.4	54.3	64.6	64.5	73.5	75.2	71.3	70.9	71.0	70.4	82.4	122.2
AO / Inventory	10.3	11.6	13.1	17.6	21.8	9.4	8.9	9.5	11.7	10.8	10.0	9.9	12.6	10.6	12.6	17.2	16.0	18.6	19.6	16.8	18.5	19.0	18.9	20.3	30.5
Days on Market (DOM)	77	76	74	79	80	69	75	84	87	90	93	92	103	103	104	99	98	91	92	96	95	101	93	98	100
Mos Supply Inv. (MSI)	8.0	10.5	10.5	6.6	6.1	6.0	6.1	9.1	8.7	8.6	9.9	10.1	7.6	9.6	9.0	6.6	6.4	5.4	4.9	5.5	5.5	5.2	6.2	5.5	4.9
\$ per Sq Feet	103	105	103	106	106	103	100	99	96	94	92	90	92	88	93	87	89	88	88	87	83	79	81	82	82
Sale Price / List Price	96.6	97.1	96.2	96.6	97.0	97.2	97.4	96.3	95.7	95.4	94.3	94.9	94.1	95.0	95.7	95.4	96.2	96.4	96.3	97.3	96.9	96.6	96.9	96.6	96.5
3Mo Sold Avg \$	190	192	197	198	195	191	186	186	186	184	175	174	173	173	173	167	169	166	170	169	165	156	150	150	155
3Mo List Avg \$	239	256	260	262	240	231	222	214	213	217	219	215	202	219	226	224	203	193	194	192	196	202	211	216	216
3Mo \$ per SqFt	104	104	104	105	105	105	103	101	99	96	94	92	91	90	91	89	89	88	88	88	86	83	81	80	82
3Mo Sale P / List P	97.1	97.0	96.6	96.6	96.7	96.9	97.2	97.0	96.6	95.8	95.2	94.9	94.4	94.6	94.9	95.4	95.8	96.0	96.3	96.6	96.9	96.9	96.8	96.7	96.7

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

