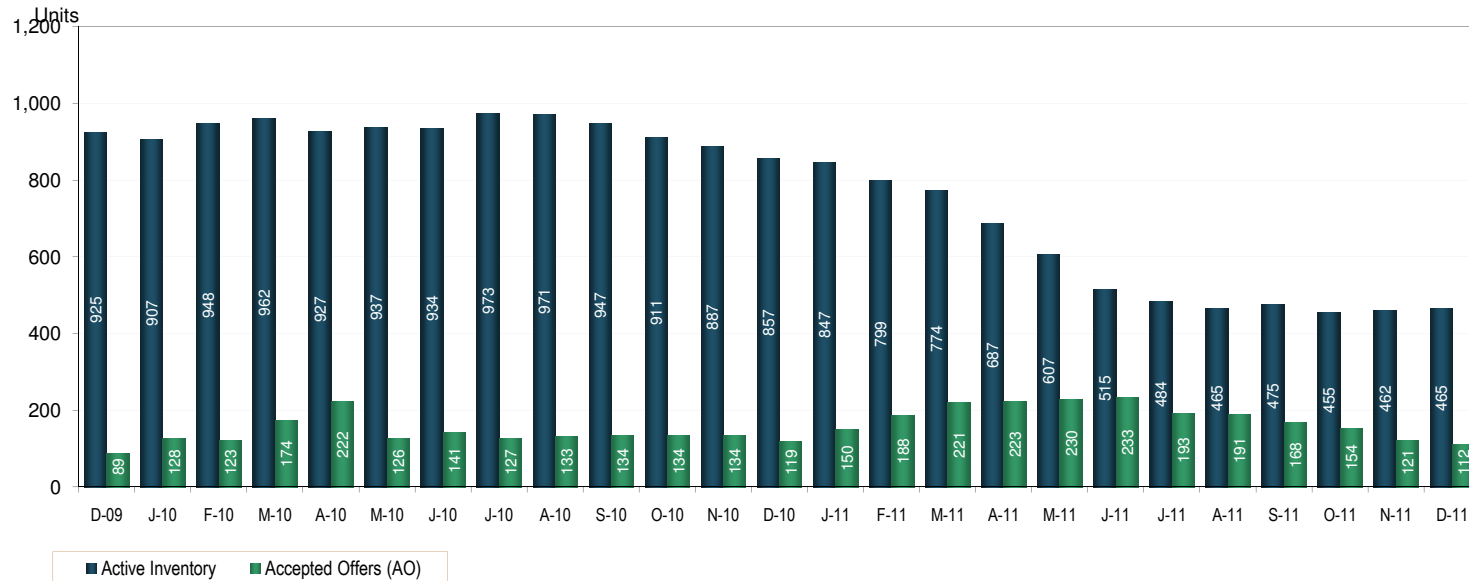


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Tempe (2163)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	155	162	164	155	160	153	158	152	150	145	144	133	121	121	119	125	124	123	122	116	119	121	120	138	121
Sold Average Price	184	192	181	195	179	174	191	186	161	171	179	157	141	144	142	157	144	149	146	139	154	139	138	162	142
List Median Price	153	169	165	166	170	160	140	150	150	147	135	120	125	130	129	130	125	135	125	118	135	133	136	150	140
List Average Price	187	222	191	213	193	211	160	181	181	165	172	162	178	176	165	158	173	179	157	142	168	156	205	184	178
New Listings	198	250	275	327	300	240	256	291	268	230	221	208	214	233	237	285	235	226	222	217	222	231	181	170	168
Active Inventory	925	907	948	962	927	937	934	973	971	947	911	887	857	847	799	774	687	607	515	484	465	475	455	462	465
Sold Listings	110	85	115	133	147	182	173	158	152	116	134	128	146	112	116	198	180	218	255	224	193	182	183	148	152
Expired or Cancelled	112	140	111	140	113	104	118	124	137	120	123	98	125	93	97	90	99	75	81	55	50	53	47	42	53
Accepted Offers (AO)	89	128	123	174	222	126	141	127	133	134	134	134	119	150	188	221	223	230	233	193	191	168	154	121	112
AO / New Listings	44.9	51.2	44.7	53.2	74.0	52.5	55.1	43.6	49.6	58.3	60.6	64.4	55.6	64.4	79.3	77.5	94.9	101.8	105.0	88.9	86.0	72.7	85.1	71.2	66.7
AO / Inventory	9.6	14.1	13.0	18.1	23.9	13.4	15.1	13.1	13.7	14.1	14.7	15.1	13.9	17.7	23.5	28.6	32.5	37.9	45.2	39.9	41.1	35.4	33.8	26.2	24.1
Days on Market (DOM)	62	69	67	69	74	71	62	58	73	73	66	71	81	81	59	85	88	69	63	74	71	57	64	59	58
Mos Supply Inv. (MSI)	8.4	10.7	8.2	7.2	6.3	5.1	5.4	6.2	6.4	8.2	6.8	6.9	5.9	7.6	6.9	3.9	3.8	2.8	2.0	2.2	2.4	2.6	2.5	3.1	3.1
\$ per Sq Feet	106	105	107	109	106	103	107	107	99	97	98	89	88	86	84	89	84	86	87	84	86	86	87	90	88
Sale Price / List Price	96.8	97.0	96.4	95.9	95.5	98.1	96.5	97.1	95.8	94.5	95.3	95.6	94.4	95.4	96.1	94.8	96.4	96.6	97.1	97.9	97.5	97.3	97.2	97.4	97.8
3Mo Sold Avg \$	185	188	185	190	185	182	182	184	180	173	170	169	158	147	142	150	149	150	147	145	146	144	144	145	147
3Mo List Avg \$	193	204	201	209	200	206	188	183	174	176	173	166	171	172	173	166	165	169	170	160	156	156	174	179	189
3Mo \$ per SqFt	110	108	106	107	107	105	105	106	104	101	98	94	91	88	86	87	86	86	86	86	86	86	86	88	88
3Mo Sale P / List P	97.2	97.0	96.7	96.3	95.9	96.6	96.8	97.3	96.5	95.9	95.3	95.2	95.1	95.1	95.2	95.3	95.7	95.9	96.7	97.2	97.5	97.6	97.3	97.3	97.5

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

