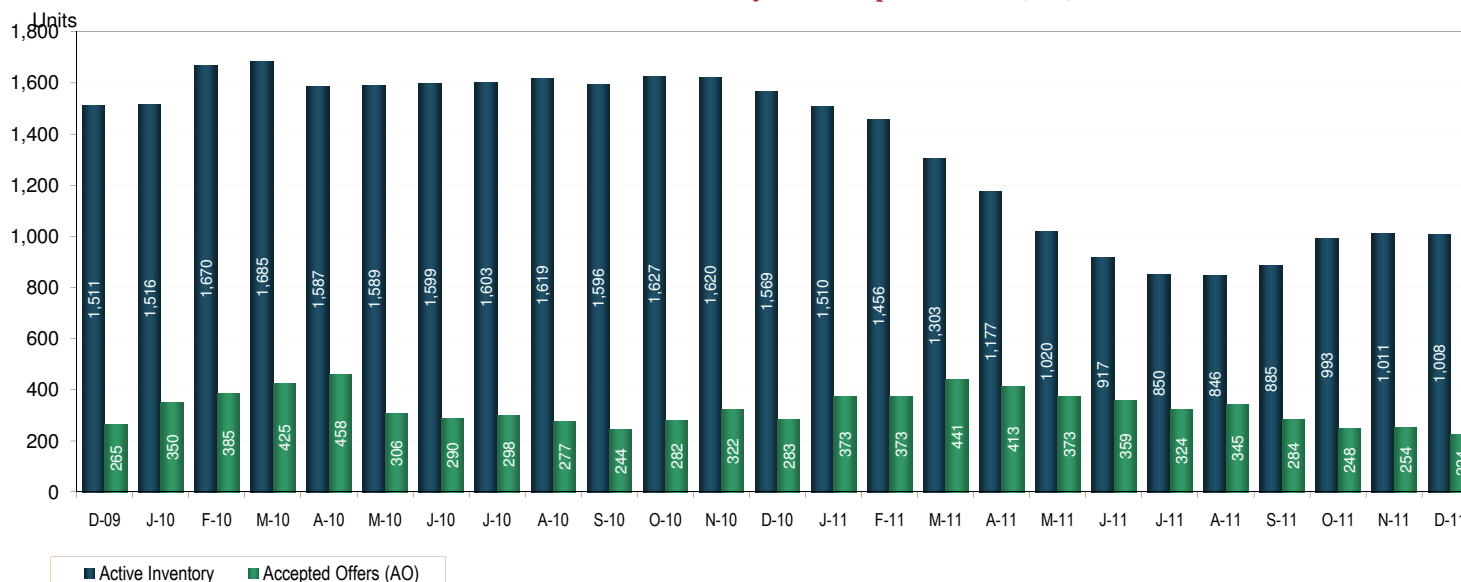


## Market Area Active Inventory vs Accepted Offers (AO)

1/9/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Surprise (4047)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	135	130	135	135	136	130	132	128	125	120	125	129	121	119	124	120	121	125	125	115	120	121	119	125	125
Sold Average Price	154	146	160	157	156	146	148	144	143	135	140	146	135	137	143	140	143	134	142	126	133	130	129	138	135
List Median Price	132	140	131	130	134	130	125	119	125	129	130	122	120	133	125	125	127	130	120	127	125	135	149	139	140
List Average Price	146	161	148	154	152	143	142	135	141	151	175	153	142	163	160	146	145	138	133	142	141	162	181	167	155
New Listings	443	526	670	621	555	470	489	459	456	488	472	454	379	497	462	467	425	370	381	341	416	404	421	346	309
Active Inventory	1,511	1,516	1,670	1,685	1,587	1,589	1,599	1,603	1,619	1,596	1,627	1,620	1,569	1,510	1,456	1,303	1,177	1,020	917	850	846	885	993	1,011	1,008
Sold Listings	326	253	336	384	409	391	408	303	314	265	260	278	348	297	286	433	390	388	379	325	351	327	313	253	314
Expired or Cancelled	149	171	131	181	195	162	189	157	163	267	159	139	147	182	143	179	138	154	125	84	75	81	65	74	88
Accepted Offers (AO)	265	350	385	425	458	306	290	298	277	244	282	322	283	373	373	441	413	373	359	324	345	284	248	254	224
AO / New Listings	59.8	66.5	57.5	68.4	82.5	65.1	59.3	64.9	60.7	50.0	59.7	70.9	74.7	75.1	80.7	94.4	97.2	100.8	94.2	95.0	82.9	70.3	58.9	73.4	72.5
AO / Inventory	17.5	23.1	23.1	25.2	28.9	19.3	18.1	18.6	17.1	15.3	17.3	19.9	18.0	24.7	25.6	33.8	35.1	36.6	39.1	38.1	40.8	32.1	25.0	25.1	22.2
Days on Market (DOM)	58	55	64	60	69	67	56	68	65	60	55	66	70	71	75	75	71	68	68	62	69	62	55	54	57
Mos Supply Inv. (MSI)	4.6	6.0	5.0	4.4	3.9	4.1	3.9	5.3	5.2	6.0	6.3	5.8	4.5	5.1	5.1	3.0	3.0	2.6	2.4	2.6	2.4	2.7	3.2	4.0	3.2
\$ per Sq Feet	78	72	79	78	78	74	73	72	69	68	66	72	68	70	71	72	72	67	69	63	67	65	66	70	67
Sale Price / List Price	99.2	99.8	99.0	99.1	98.6	98.6	99.5	98.5	98.0	98.2	97.1	96.8	95.9	96.4	97.0	96.9	97.6	97.7	98.9	99.3	99.2	99.3	99.5	98.8	99.0
3Mo Sold Avg \$	156	154	154	155	158	153	150	146	145	141	140	140	140	139	138	140	142	139	140	134	134	130	131	132	134
3Mo List Avg \$	161	158	152	154	151	150	146	140	139	142	156	160	158	154	156	157	151	144	139	137	139	149	162	170	169
3Mo \$ per SqFt	77	77	76	77	78	77	75	73	71	69	68	69	69	70	70	71	72	71	70	67	66	65	66	67	68
3Mo Sale P / List P	99.9	99.8	99.3	99.3	98.9	98.8	98.9	98.9	98.7	98.2	97.8	97.4	96.5	96.3	96.4	96.8	97.2	97.4	98.1	98.6	99.3	99.3	99.3	99.2	99.1

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

