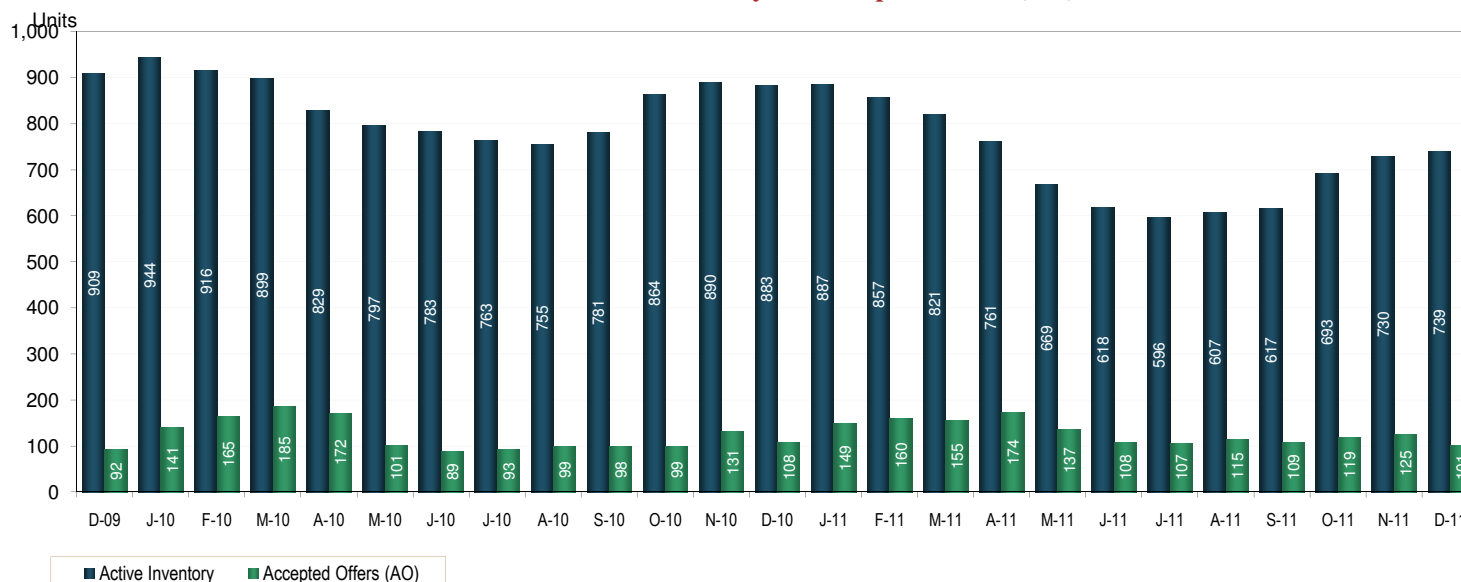


## Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Sun City (1582)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	114	112	110	115	118	113	115	100	97	112	108	100	95	94	89	89	100	100	95	90	80	86	80	79	83
Sold Average Price	120	115	114	115	118	114	118	108	104	113	106	105	101	105	97	97	103	102	98	99	91	95	90	90	91
List Median Price	120	120	120	119	110	115	107	115	100	95	100	100	100	100	100	90	92	85	90	95	100	83	99	100	90
List Average Price	122	125	122	121	119	118	119	116	110	109	111	116	108	112	115	99	103	93	97	103	111	94	108	113	105
New Listings	157	253	199	237	200	162	167	146	173	195	244	217	182	220	181	206	198	128	149	143	174	164	225	203	161
Active Inventory	909	944	916	899	829	797	783	763	755	781	864	890	883	887	857	821	761	669	618	596	607	617	693	730	739
Sold Listings	104	92	119	168	173	158	129	108	84	106	98	99	135	108	130	186	149	145	150	103	113	126	118	116	142
Expired or Cancelled	64	77	62	69	98	93	92	73	82	71	62	60	81	67	51	87	84	83	92	58	48	45	30	41	51
Accepted Offers (AO)	92	141	165	185	172	101	89	93	99	98	99	131	108	149	160	155	174	137	108	107	115	109	119	125	101
AO / New Listings	58.6	55.7	82.9	78.1	86.0	62.3	53.3	63.7	57.2	50.3	40.6	60.4	59.3	67.7	88.4	75.2	87.9	107.0	72.5	74.8	66.1	66.5	52.9	61.6	62.7
AO / Inventory	10.1	14.9	18.0	20.6	20.7	12.7	11.4	12.2	13.1	12.5	11.5	14.7	12.2	16.8	18.7	18.9	22.9	20.5	17.5	18.0	18.9	17.7	17.2	17.1	13.7
Days on Market (DOM)	88	94	98	110	101	82	76	88	84	108	115	85	85	116	98	91	86	107	111	99	106	90	75	94	81
Mos Supply Inv. (MSI)	8.7	10.3	7.7	5.4	4.8	5.0	6.1	7.1	9.0	7.4	8.8	9.0	6.5	8.2	6.6	4.4	5.1	4.6	4.1	5.8	5.4	4.9	5.9	6.3	5.2
\$ per Sq Feet	74	73	74	73	72	72	70	69	64	66	66	62	64	63	61	63	64	61	60	60	56	55	56	57	57
Sale Price / List Price	94.4	93.6	94.7	94.5	95.5	95.8	95.4	96.2	94.7	93.9	93.4	95.2	95.4	93.8	93.8	95.1	95.2	95.0	94.3	95.2	94.8	95.3	94.5	95.1	94.8
3Mo Sold Avg \$	117	118	116	115	116	116	117	114	111	108	108	108	104	103	101	99	99	101	101	100	96	95	92	92	90
3Mo List Avg \$	124	125	123	122	120	119	119	118	115	111	110	112	112	112	112	108	106	99	98	97	104	103	105	106	109
3Mo \$ per SqFt	72	73	74	73	73	72	72	70	68	66	66	65	64	63	63	62	62	62	61	60	59	57	56	56	57
3Mo Sale P / List P	95.1	94.4	94.3	94.4	94.9	95.3	95.6	95.8	95.5	95.0	94.0	94.2	94.7	94.8	94.4	94.4	94.8	95.1	94.8	94.8	94.7	95.1	94.9	95.0	94.8

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

