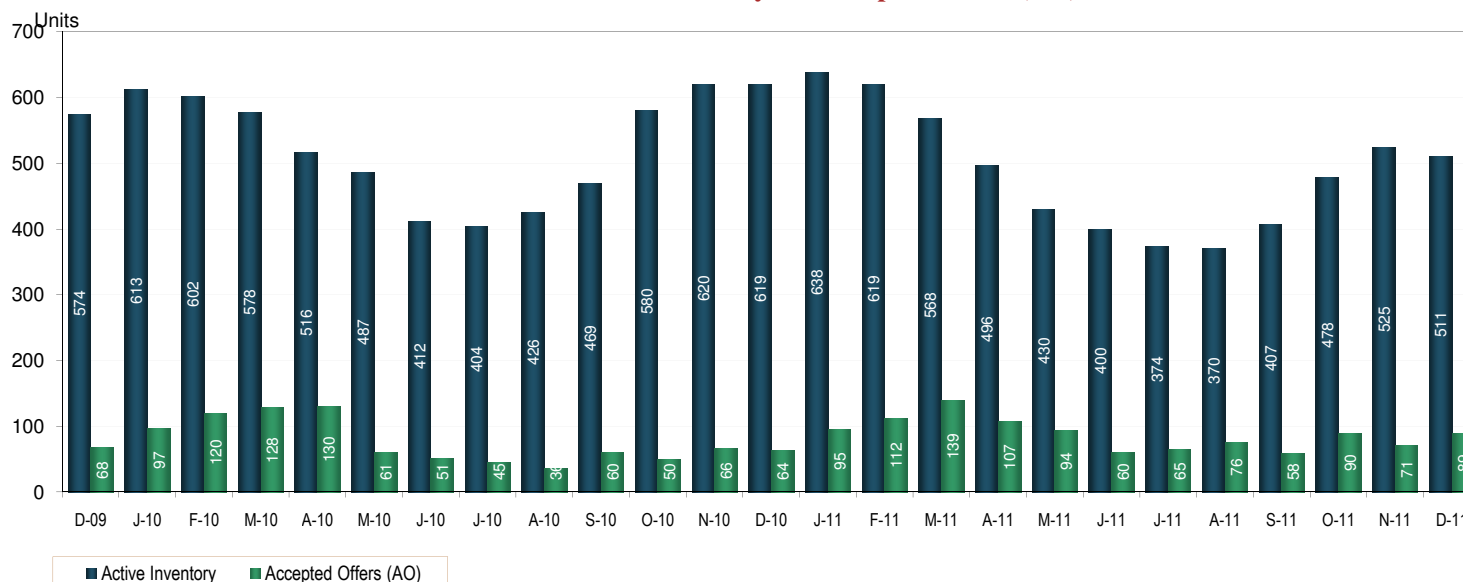


## Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Sun City West (1039)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	165	162	160	160	175	170	163	147	170	135	140	145	150	142	160	145	140	146	145	132	150	143	139	145	150
Sold Average Price	179	193	177	189	183	190	178	167	186	164	156	167	176	160	167	170	160	170	163	151	160	156	157	158	163
List Median Price	165	178	175	185	170	163	160	156	160	180	170	183	165	169	160	168	148	140	173	137	170	168	164	168	160
List Average Price	195	195	195	202	191	199	187	176	176	209	205	211	189	188	192	186	169	157	199	164	185	184	186	190	182
New Listings	95	188	147	151	126	97	66	90	94	130	192	142	103	154	133	134	107	108	90	83	101	121	178	134	105
Active Inventory	574	613	602	578	516	487	412	404	426	469	580	620	619	638	619	568	496	430	400	374	370	407	478	525	511
Sold Listings	79	73	79	125	124	115	86	51	38	52	52	50	74	61	82	131	127	101	99	60	69	73	68	70	97
Expired or Cancelled	28	52	38	47	58	65	91	52	36	27	31	36	40	40	40	46	72	80	60	44	29	26	17	16	30
Accepted Offers (AO)	68	97	120	128	130	61	51	45	36	60	50	66	64	95	112	139	107	94	60	65	76	58	90	71	89
AO / New Listings	71.6	51.6	81.6	84.8	103.2	62.9	77.3	50.0	38.3	46.2	26.0	46.5	62.1	61.7	84.2	103.7	100.0	87.0	66.7	78.3	75.2	47.9	50.6	53.0	84.8
AO / Inventory	11.8	15.8	19.9	22.1	25.2	12.5	12.4	11.1	8.5	12.8	8.6	10.6	10.3	14.9	18.1	24.5	21.6	21.9	15.0	17.4	20.5	14.3	18.8	13.5	17.4
Days on Market (DOM)	116	104	87	99	102	97	107	102	123	95	96	98	101	77	105	87	103	104	118	117	119	81	85	71	93
Mos Supply Inv. (MSI)	7.3	8.4	7.6	4.6	4.2	4.2	4.8	7.9	11.2	9.0	11.2	12.4	8.4	10.5	7.5	4.3	3.9	4.3	4.0	6.2	5.4	5.6	7.0	7.5	5.3
\$ per Sq Feet	106	104	106	105	102	103	97	95	100	92	93	95	98	90	97	96	89	93	92	84	86	89	86	88	91
Sale Price / List Price	94.5	93.7	94.8	94.8	94.5	94.8	94.1	95.4	94.1	93.0	93.3	94.7	93.7	94.3	94.5	94.4	94.4	94.4	94.4	96.1	95.6	93.9	94.4	95.5	94.2
3Mo Sold Avg \$	184	186	183	187	184	187	184	181	176	171	167	162	168	168	168	167	166	166	164	163	159	156	157	157	160
3Mo List Avg \$	208	205	195	197	196	198	193	188	179	190	200	208	203	197	190	189	183	172	174	172	183	179	185	187	186
3Mo \$ per SqFt	106	106	105	105	104	103	101	99	97	95	94	93	95	95	95	95	93	92	91	91	88	87	87	88	89
3Mo Sale P / List P	94.5	94.2	94.3	94.5	94.7	94.7	94.5	94.7	94.5	94.2	93.4	93.6	93.9	94.2	94.2	94.4	94.4	94.4	94.4	94.8	95.2	94.6	94.6	94.6	94.6

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

