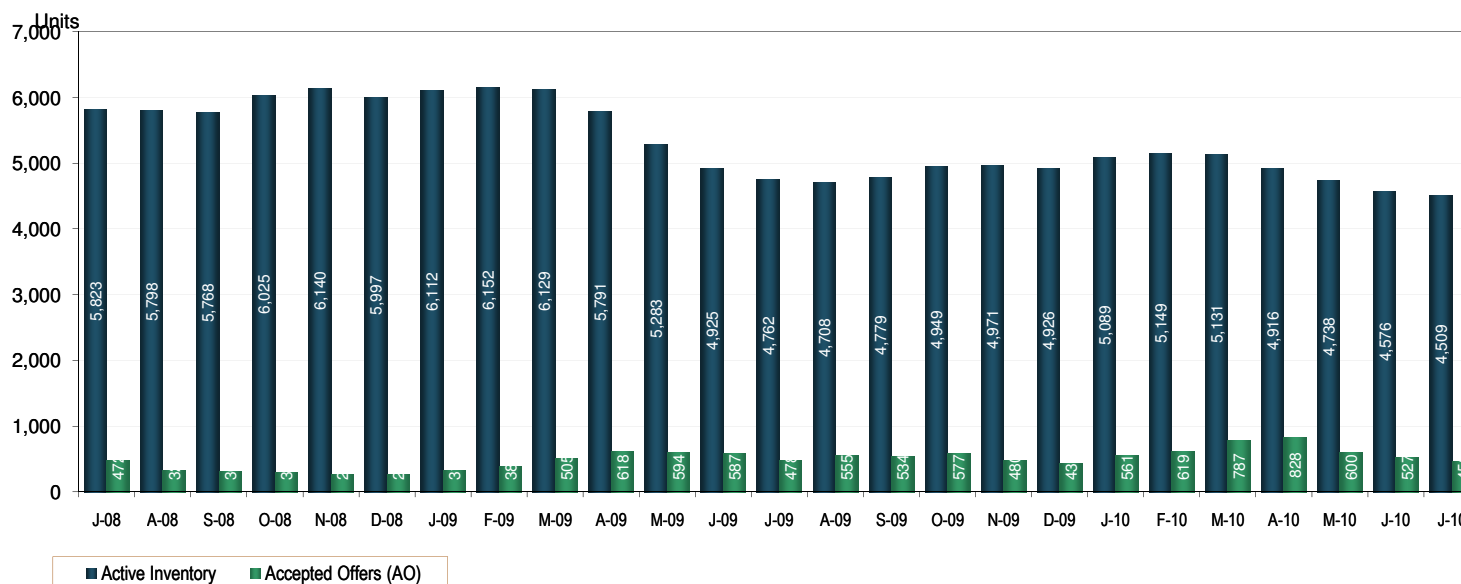


Market Area Active Inventory vs Accepted Offers (AO)

8/9/2010



FILTER: Sales Price: \$-\$100,000,000 Prop. Types: SFH Condo TwnHm Areas: Scottsdale (6899)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	J-08	A-08	S-08	O-08	N-08	D-08	J-09	F-09	M-09	A-09	M-09	J-09	J-09	A-09	S-09	O-09	N-09	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10
Sold Median Price	395	386	360	380	372	385	325	340	330	350	330	310	320	325	308	300	299	318	323	285	305	288	297	300	295
Sold Average Price	524	529	532	490	527	496	482	517	482	464	449	418	439	408	406	415	397	423	468	438	418	388	416	424	394
List Median Price	440	450	469	459	450	399	460	433	399	400	400	375	365	370	365	375	379	349	359	349	339	340	335	323	325
List Average Price	667	671	711	749	699	681	718	672	618	585	593	517	502	549	570	601	584	531	558	536	496	493	562	475	472
New Listings	1,114	1,034	1,155	1,295	1,070	945	1,396	1,144	1,196	985	923	1,006	1,005	1,033	1,115	1,257	1,050	885	1,322	1,122	1,300	1,194	1,005	1,057	969
Active Inventory	5,823	5,798	5,768	6,025	6,140	5,997	6,112	6,152	6,129	5,791	5,283	4,925	4,762	4,708	4,779	4,949	4,971	4,926	5,089	5,149	5,131	4,916	4,738	4,576	4,509
Sold Listings	446	372	329	336	252	326	251	276	370	483	509	607	564	483	526	552	522	555	416	474	702	698	701	733	557
Expired or Cancelled	889	734	878	738	688	820	963	716	715	705	837	777	690	531	510	510	548	494	598	443	531	581	583	692	580
Accepted Offers (AO)	472	326	306	301	268	268	319	388	505	618	594	587	478	555	534	577	480	436	561	619	787	828	600	527	456
AO / New Listings	42.4	31.5	26.5	23.2	25.0	28.4	22.9	33.9	42.2	62.7	64.4	58.3	47.6	53.7	47.9	45.9	45.7	49.3	42.4	55.2	60.5	69.3	59.7	49.9	47.1
AO / Inventory	8.1	5.6	5.3	5.0	4.4	4.5	5.2	6.3	8.2	10.7	11.2	11.9	10.0	11.8	11.2	11.7	9.7	8.9	11.0	12.0	15.3	16.8	12.7	11.5	10.1
Days on Market (DOM)	112	106	99	99	90	97	92	115	101	107	103	102	107	106	92	92	91	88	98	96	92	96	88	93	86
Mos Supply Inv. (MSI)	13.1	15.6	17.5	17.9	24.4	18.4	24.4	22.3	16.6	12.0	10.4	8.1	8.4	9.7	9.1	9.0	9.5	8.9	12.2	10.9	7.3	7.0	6.8	6.2	8.1
\$ per Sq Feet	210	202	206	199	189	188	181	178	177	178	170	163	162	158	160	162	158	162	164	159	163	155	159	160	152
Sale Price / List Price	94.7	94.3	95.4	93.8	94.2	93.7	93.9	93.1	94.1	94.1	94.7	95.0	95.0	95.0	95.8	95.7	95.7	95.4	95.0	95.0	95.4	95.5	95.5	95.2	95.8
3Mo Sold Avg \$	547	542	528	517	515	502	501	498	493	483	464	442	435	422	418	410	406	412	426	441	437	412	407	410	413
3Mo List Avg \$	670	651	684	713	721	713	702	693	672	627	600	564	536	523	541	575	586	576	559	543	530	508	514	508	503
3Mo \$ per SqFt	222	215	206	202	199	193	186	183	178	178	175	170	165	161	160	160	160	161	161	162	162	159	159	158	157
3Mo Sale P / List P	91.8	93.8	94.8	94.5	94.5	93.9	93.9	93.6	93.7	93.8	94.3	94.6	94.9	95.0	95.3	95.5	95.7	95.6	95.4	95.2	95.2	95.4	95.5	95.4	95.5

Based on information from Arizona MLS, Tucson MLS for the period ending 7/31/10. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

