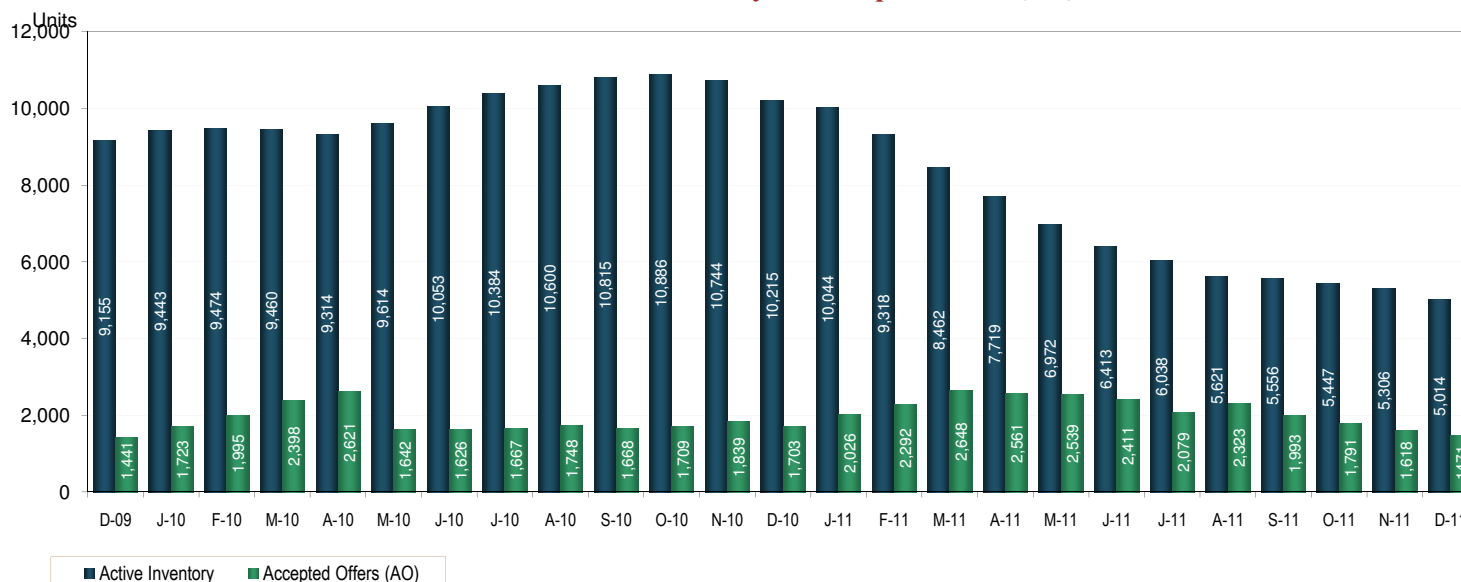


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Phoenix (25606)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	94	85	95	95	100	107	101	95	90	86	85	80	80	74	72	80	80	79	81	80	82	85	83	88	95
Sold Average Price	136	124	133	135	137	145	143	136	130	132	125	122	121	115	117	122	126	120	120	123	118	128	119	130	131
List Median Price	95	105	105	100	100	90	90	89	87	86	84	80	75	80	85	85	85	85	84	90	87	99	95	100	91
List Average Price	146	165	159	156	148	143	146	136	135	137	143	131	129	134	142	147	141	140	133	141	139	153	158	154	153
New Listings	2,613	3,181	3,117	3,588	3,541	3,024	3,295	3,210	3,360	3,232	3,173	2,854	2,516	3,160	2,708	3,159	2,801	2,727	2,707	2,433	2,586	2,553	2,283	2,097	1,872
Active Inventory	9,155	9,443	9,474	9,460	9,314	9,614	10,053	10,384	10,600	10,815	10,886	10,744	10,215	10,044	9,318	8,462	7,719	6,972	6,413	6,038	5,621	5,556	5,447	5,306	5,014
Sold Listings	1,880	1,348	1,545	2,114	2,170	2,184	2,272	1,713	1,756	1,749	1,602	1,677	2,056	1,612	1,775	2,422	2,301	2,418	2,699	2,167	2,263	2,117	2,021	1,862	1,997
Expired or Cancelled	1,063	1,171	1,090	1,201	1,069	1,081	1,231	1,210	1,395	1,349	1,395	1,156	1,342	1,306	1,141	1,369	984	935	854	729	678	624	601	622	691
Accepted Offers (AO)	1,441	1,723	1,995	2,398	2,621	1,642	1,626	1,667	1,748	1,668	1,709	1,839	1,703	2,026	2,292	2,648	2,561	2,539	2,411	2,079	2,323	1,993	1,791	1,618	1,471
AO / New Listings	55.1	54.2	64.0	66.8	74.0	54.3	49.3	51.9	52.0	51.6	53.9	64.4	67.7	64.1	84.6	83.8	91.4	93.1	89.1	85.5	89.8	78.1	78.4	77.2	78.6
AO / Inventory	15.7	18.2	21.1	25.3	28.1	17.1	16.2	16.1	16.5	15.4	15.7	17.1	16.7	20.2	24.6	31.3	33.2	36.4	37.6	34.4	41.3	35.9	32.9	30.5	29.3
Days on Market (DOM)	56	55	62	65	64	58	62	61	67	67	69	67	69	75	73	76	72	65	65	62	64	63	60	60	63
Mos Supply Inv. (MSI)	4.9	7.0	6.1	4.5	4.3	4.4	4.4	6.1	6.0	6.2	6.8	6.4	5.0	6.2	5.2	3.5	3.4	2.9	2.4	2.8	2.5	2.6	2.7	2.8	2.5
\$ per Sq Feet	76	70	74	75	76	78	77	74	71	70	68	67	65	64	63	65	67	65	66	66	65	68	66	70	71
Sale Price / List Price	99.3	100.0	98.7	98.2	98.8	98.6	98.2	98.1	96.9	95.3	96.0	96.3	95.4	95.8	96.2	96.0	97.4	98.3	98.7	99.4	99.1	99.0	99.2	99.0	98.7
3Mo Sold Avg \$	137	135	132	131	135	139	142	142	137	133	129	126	123	119	118	118	122	123	122	121	120	123	122	125	126
3Mo List Avg \$	156	157	157	160	154	150	146	142	139	136	138	137	135	132	135	141	143	143	138	138	138	145	150	155	155
3Mo \$ per SqFt	76	75	74	73	75	76	77	77	74	72	70	68	67	65	64	64	65	66	66	65	65	66	66	68	69
3Mo Sale P / List P	99.9	99.8	99.3	98.8	98.6	98.6	98.5	98.3	97.8	96.8	96.1	95.8	95.9	95.8	95.8	96.0	96.6	97.2	98.2	98.8	99.2	99.1	99.0	99.0	98.9

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

