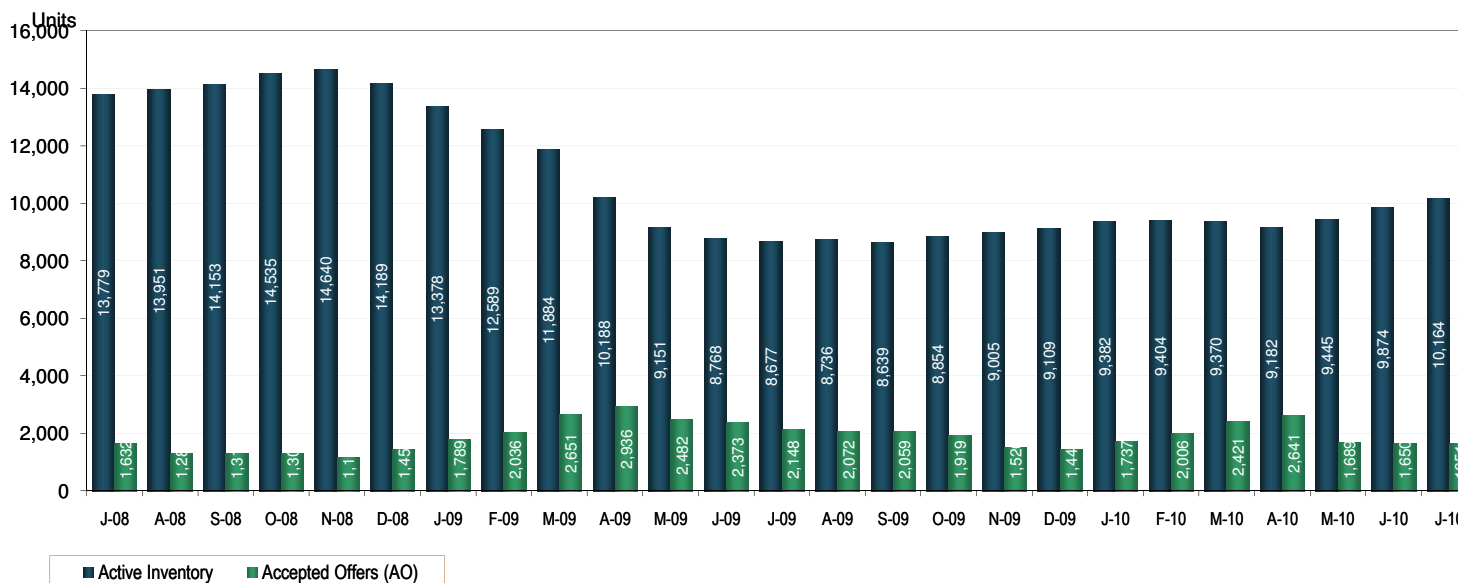


Market Area Active Inventory vs Accepted Offers (AO)

8/9/2010



FILTER: Sales Price: \$-\$100,000,000 Prop. Types: SFH Condo TwnHm Areas: Phoenix (23072)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	J-08	A-08	S-08	O-08	N-08	D-08	J-09	F-09	M-09	A-09	M-09	J-09	J-09	A-09	S-09	O-09	N-09	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10
Sold Median Price	175	160	154	128	110	100	82	70	65	65	75	86	86	90	96	98	104	95	85	95	95	100	106	101	95
Sold Average Price	220	207	199	167	160	142	132	118	106	109	117	127	129	128	136	136	141	136	124	133	135	137	145	144	137
List Median Price	149	135	125	115	110	90	110	102	90	109	100	99	105	100	105	105	104	95	105	109	105	103	95	95	98
List Average Price	217	202	196	187	181	152	188	187	157	176	163	161	175	156	171	162	162	148	168	162	160	152	148	153	147
New Listings	3,654	3,640	3,826	3,883	3,417	3,326	3,436	3,359	3,927	2,855	2,925	3,266	3,339	3,163	3,024	3,184	2,562	2,612	3,182	3,117	3,594	3,532	3,027	3,321	3,213
Active Inventory	13,779	13,951	14,153	14,535	14,640	14,189	13,378	12,589	11,884	10,188	9,151	8,768	8,677	8,736	8,639	8,854	9,005	9,109	9,382	9,404	9,370	9,182	9,445	9,874	10,164
Sold Listings	1,315	1,269	1,429	1,310	1,055	1,441	1,395	1,547	2,102	2,417	2,542	2,441	2,526	1,995	1,974	2,064	1,822	1,889	1,344	1,543	2,118	2,178	2,199	2,295	1,775
Expired or Cancelled	2,275	2,182	2,307	2,195	2,130	2,325	2,458	2,116	1,985	1,614	1,480	1,276	1,279	1,033	1,061	1,047	894	1,060	1,173	1,088	1,204	1,079	1,075	1,242	1,272
Accepted Offers (AO)	1,632	1,286	1,315	1,305	1,184	1,455	1,789	2,036	2,651	2,936	2,482	2,373	2,148	2,072	2,059	1,919	1,520	1,449	1,737	2,006	2,421	2,641	1,689	1,650	1,651
AO / New Listings	44.7	35.3	34.4	33.6	34.7	43.7	52.1	60.6	67.5	102.8	84.9	72.7	64.3	65.5	68.1	60.3	59.3	55.5	54.6	64.4	67.4	74.8	55.8	49.7	51.4
AO / Inventory	11.8	9.2	9.3	9.0	8.1	10.3	13.4	16.2	22.3	28.8	27.1	27.1	24.8	23.7	23.8	21.7	16.9	15.9	18.5	21.3	25.8	28.8	17.9	16.7	16.2
Days on Market (DOM)	87	81	67	69	65	68	72	79	71	70	67	68	57	57	57	56	56	56	62	62	65	64	58	62	61
Mos Supply Inv. (MSI)	10.5	11.0	9.9	11.1	13.9	9.8	9.6	8.1	5.7	4.2	3.6	3.6	3.4	4.4	4.4	4.3	4.9	4.8	7.0	6.1	4.4	4.2	4.3	4.3	5.7
\$ per Sq Feet	121	115	108	96	87	79	72	66	61	63	66	72	72	73	75	75	79	76	70	74	75	76	78	77	74
Sale Price / List Price	96.9	97.4	98.0	96.4	96.3	95.8	95.3	94.8	95.2	97.1	97.7	100.5	101.3	101.7	100.9	100.5	100.1	99.4	100.1	98.7	98.2	98.9	98.7	98.2	98.2
3Mo Sold Avg \$	237	221	209	191	177	156	143	130	117	110	111	118	124	128	131	133	138	138	135	132	132	135	139	142	142
3Mo List Avg \$	235	216	205	195	189	174	174	176	176	172	165	167	167	164	167	163	165	158	160	160	163	158	154	151	149
3Mo \$ per SqFt	129	122	115	106	98	87	78	72	66	63	64	67	70	72	73	74	76	77	75	74	73	75	76	77	77
3Mo Sale P / List P	93.9	96.2	97.5	97.3	97.0	96.2	95.8	95.3	95.1	95.8	96.7	98.4	99.8	101.1	101.3	101.0	100.5	100.0	99.8	99.4	98.9	98.6	98.6	98.6	98.4

Based on information from Arizona MLS, Tucson MLS for the period ending 7/31/10. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

