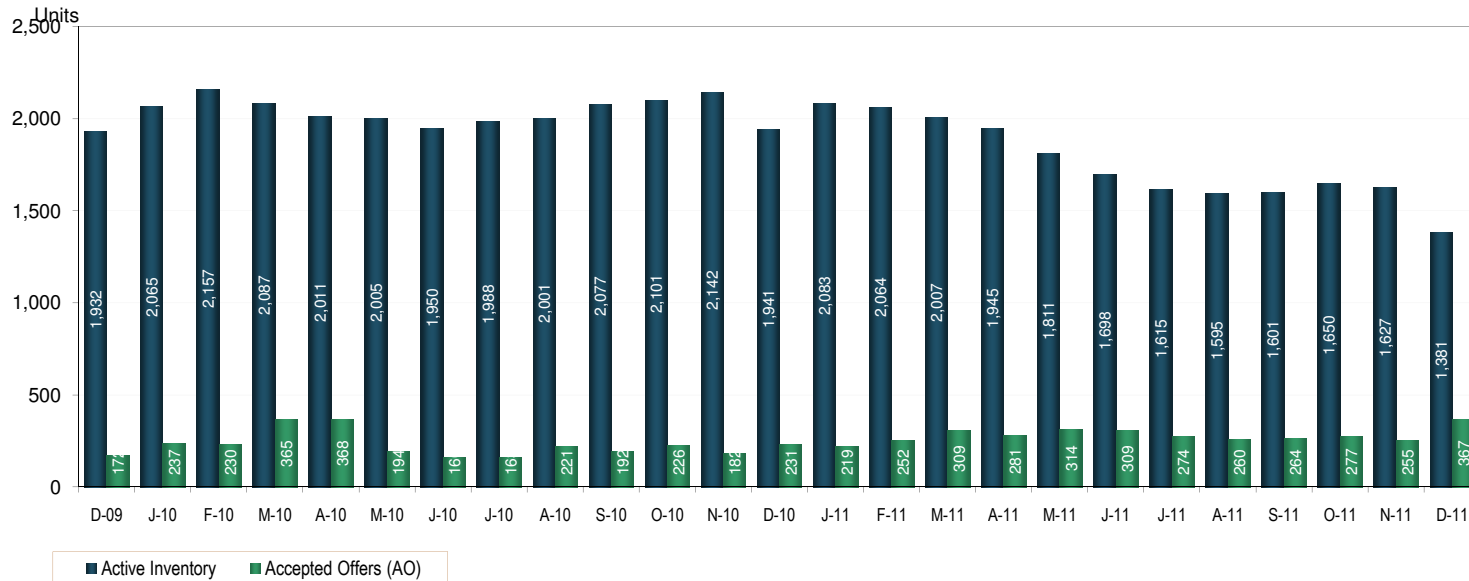


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Northwest (3124)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	210	213	210	205	205	195	212	196	191	188	180	178	175	170	186	173	185	175	173	172	166	165	165	167	164
Sold Average Price	269	242	258	250	256	228	254	231	225	233	216	222	248	210	222	203	219	211	201	216	195	191	196	214	191
List Median Price	217	235	229	225	212	204	205	210	200	215	205	200	188	220	200	190	190	187	180	179	200	215	195	199	185
List Average Price	270	332	312	292	279	304	284	280	265	269	269	272	264	309	270	266	232	256	251	240	256	258	249	253	235
New Listings	318	650	501	521	548	396	446	424	446	497	453	395	287	591	411	477	430	401	402	345	407	406	440	365	280
Active Inventory	1,932	2,065	2,157	2,087	2,011	2,005	1,950	1,988	2,001	2,077	2,101	2,142	1,941	2,083	2,064	2,007	1,945	1,811	1,698	1,615	1,595	1,601	1,650	1,627	1,381
Sold Listings	195	176	199	278	343	283	298	186	221	211	191	199	236	199	248	280	288	286	324	290	269	274	226	232	213
Expired or Cancelled	183	280	179	226	256	208	341	223	212	229	203	172	257	231	178	225	211	221	206	154	166	136	114	133	159
Accepted Offers (AO)	172	237	230	365	368	194	160	163	221	192	226	182	231	219	252	309	281	314	309	274	260	264	277	255	367
AO / New Listings	54.1	36.5	45.9	70.1	67.2	49.0	35.9	38.4	49.6	38.6	49.9	46.1	80.5	37.1	61.3	64.8	65.3	78.3	76.9	79.4	63.9	65.0	63.0	69.9	131.1
AO / Inventory	8.9	11.5	10.7	17.5	18.3	9.7	8.2	8.2	11.0	9.2	10.8	8.5	11.9	10.5	12.2	15.4	14.4	17.3	18.2	17.0	16.3	16.5	16.8	15.7	26.6
Days on Market (DOM)	88	88	85	94	100	78	90	83	96	99	110	98	118	113	115	101	113	122	101	102	92	103	96	99	111
Mos Supply Inv. (MSI)	9.9	11.7	10.8	7.5	5.9	7.1	6.5	10.7	9.1	9.8	11.0	10.8	8.2	10.5	8.3	7.2	6.8	6.3	5.2	5.6	5.9	5.8	7.3	7.0	6.5
\$ per Sq Feet	127	123	123	120	123	115	123	113	109	108	106	107	110	104	109	101	108	102	99	99	97	95	97	99	98
Sale Price / List Price	96.4	96.9	96.4	96.2	96.3	97.2	96.0	96.2	95.7	95.8	93.4	94.0	95.4	95.1	96.4	94.9	96.0	96.4	96.9	96.7	96.3	96.7	97.1	96.7	96.0
3Mo Sold Avg \$	249	249	257	250	254	245	247	239	239	230	225	224	230	228	227	211	214	211	210	209	204	201	194	200	201
3Mo List Avg \$	300	312	312	313	294	290	287	289	276	271	268	270	269	288	286	284	256	252	246	250	250	252	254	253	247
3Mo \$ per SqFt	123	124	124	122	122	119	120	118	116	110	108	107	108	107	108	104	106	104	103	100	98	97	96	97	98
3Mo Sale P / List P	97.3	97.0	96.5	96.5	96.3	96.6	96.5	96.5	95.9	95.9	95.0	94.4	94.3	94.9	95.7	95.5	95.7	95.8	96.4	96.7	96.6	96.6	96.7	96.8	96.6

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

