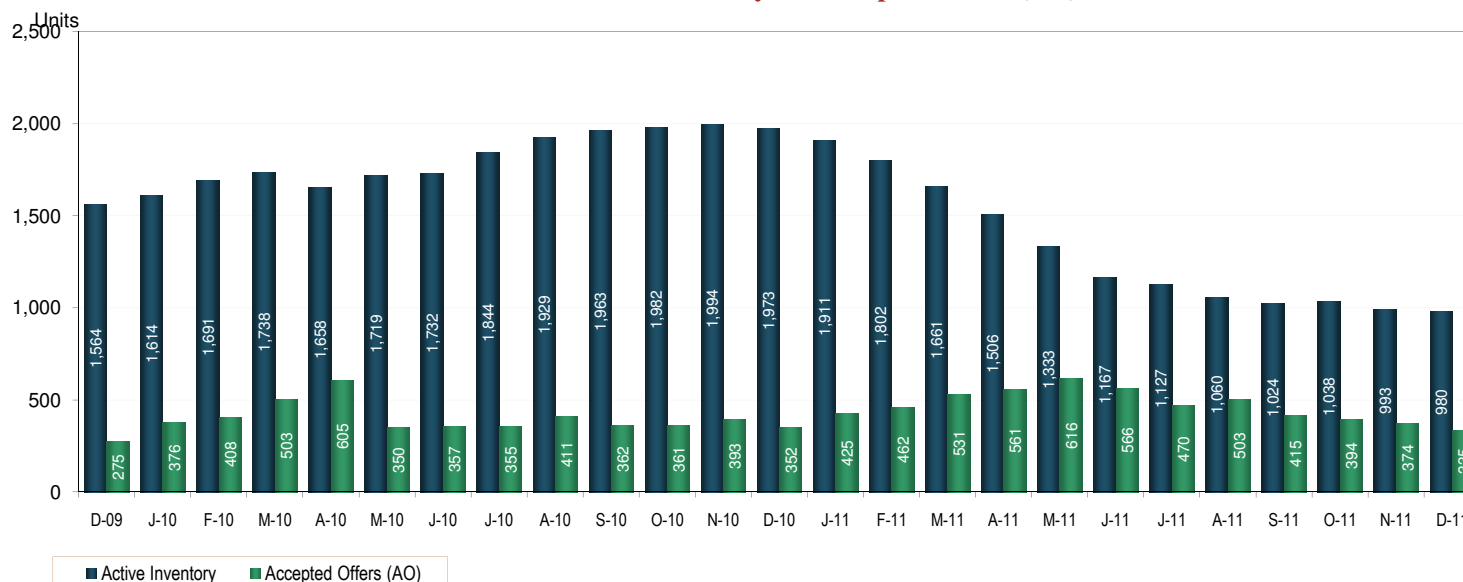


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Glendale (5586)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	105	100	100	103	114	114	110	110	100	103	108	95	90	84	89	86	91	90	90	92	87	92	90	100	95
Sold Average Price	122	117	126	120	127	125	126	132	124	125	126	111	114	103	109	104	110	111	112	112	111	111	115	116	112
List Median Price	105	112	110	109	105	110	100	99	98	95	97	89	85	90	90	96	90	90	90	95	95	100	102	100	110
List Average Price	119	131	136	128	127	133	127	124	117	121	125	115	104	121	115	116	117	125	124	115	122	123	130	120	130
New Listings	483	621	655	767	747	586	594	681	707	641	624	625	557	592	545	624	579	613	557	545	564	471	502	439	440
Active Inventory	1,564	1,614	1,691	1,738	1,658	1,719	1,732	1,844	1,929	1,963	1,982	1,994	1,973	1,911	1,802	1,661	1,506	1,333	1,167	1,127	1,060	1,024	1,038	993	980
Sold Listings	356	272	312	448	466	491	506	390	377	364	371	360	429	333	357	474	501	558	619	511	514	451	454	376	451
Expired or Cancelled	138	195	170	217	222	175	224	214	211	245	244	219	227	229	192	234	173	170	157	115	128	92	94	110	118
Accepted Offers (AO)	275	376	408	503	605	350	357	355	411	362	361	393	352	425	462	531	561	616	566	470	503	415	394	374	335
AO / New Listings	56.9	60.5	62.3	65.6	81.0	59.7	60.1	52.1	58.1	56.5	57.9	62.9	63.2	71.8	84.8	85.0	96.9	100.5	101.6	86.2	89.2	88.1	78.5	85.2	76.1
AO / Inventory	17.6	23.3	24.1	28.9	36.5	20.4	20.6	19.3	21.3	18.4	18.2	19.7	17.8	22.2	25.6	32.0	37.3	46.2	48.5	41.7	47.5	40.5	38.0	37.7	34.2
Days on Market (DOM)	51	53	58	56	56	48	54	57	60	55	56	61	64	67	73	72	67	61	61	60	59	57	50	51	53
Mos Supply Inv. (MSI)	4.4	5.9	5.4	3.9	3.6	3.5	3.4	4.7	5.1	5.4	5.3	5.5	4.6	5.7	5.0	3.5	3.0	2.4	1.9	2.2	2.1	2.3	2.3	2.6	2.2
\$ per Sq Feet	67	66	65	65	67	68	67	66	64	65	64	61	58	55	58	57	57	58	58	59	58	58	59	61	59
Sale Price / List Price	100.7	99.2	98.5	98.5	99.3	99.1	99.4	97.5	97.0	97.2	97.1	97.1	96.2	97.7	96.6	96.4	97.2	99.0	98.4	99.0	99.7	99.2	99.4	99.7	98.7
3Mo Sold Avg \$	122	122	122	121	124	124	126	127	127	127	125	121	117	110	109	105	107	108	111	111	112	111	113	114	114
3Mo List Avg \$	132	129	130	132	130	129	129	128	122	120	121	120	115	113	114	118	116	119	122	122	120	120	125	124	126
3Mo \$ per SqFt	69	68	66	65	66	67	67	67	66	65	64	63	61	58	57	57	57	57	58	58	58	58	58	59	60
3Mo Sale P / List P	100.3	100.2	99.5	98.7	98.8	99.0	99.3	98.8	98.1	97.2	97.1	97.2	96.8	96.9	96.8	96.9	96.8	97.6	98.3	98.8	99.0	99.3	99.5	99.4	99.3

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

