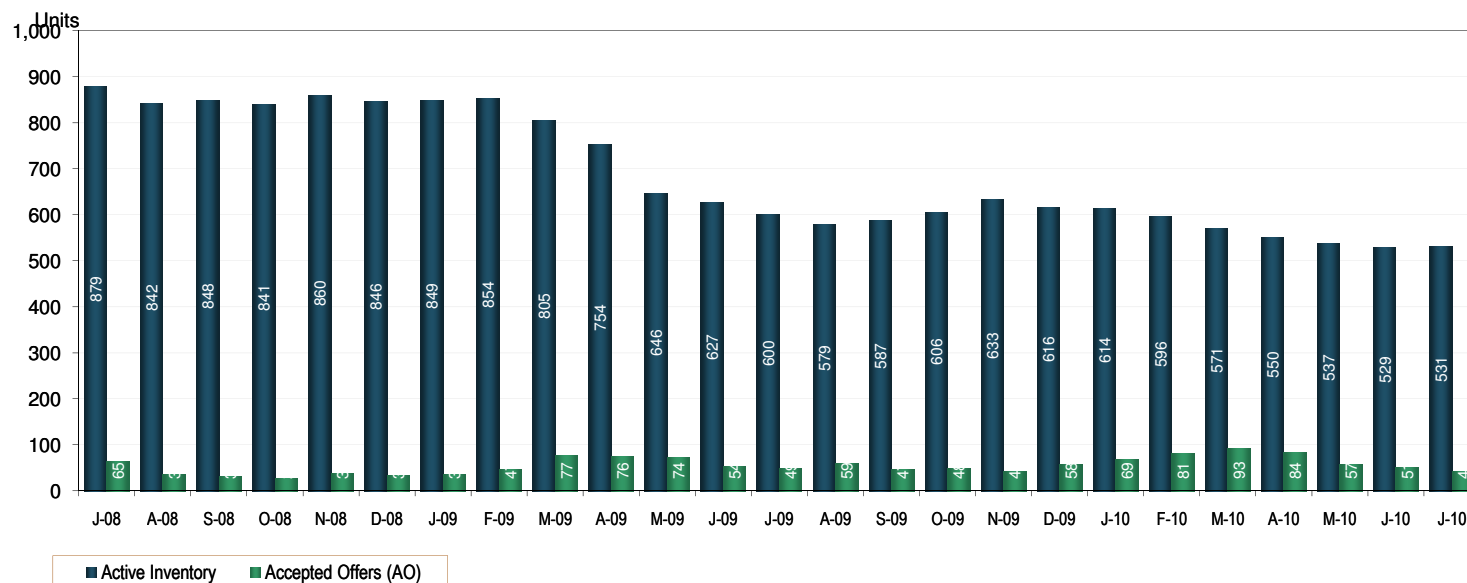


Market Area Active Inventory vs Accepted Offers (AO)

8/9/2010



FILTER: Sales Price: \$-\$100,000,000 Prop. Types: SFH Condo TwnHm Areas: Fountain Hills (736)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	J-08	A-08	S-08	O-08	N-08	D-08	J-09	F-09	M-09	A-09	M-09	J-09	J-09	A-09	S-09	O-09	N-09	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10
Sold Median Price	360	270	342	410	321	320	290	429	289	290	300	335	276	250	300	345	290	278	299	265	340	250	284	300	323
Sold Average Price	462	340	430	421	400	439	459	487	418	348	425	469	366	373	358	353	378	329	453	370	456	388	360	384	407
List Median Price	350	390	446	348	449	300	400	350	340	349	390	329	350	350	363	300	340	325	359	318	330	259	318	300	249
List Average Price	542	612	693	546	696	499	700	533	504	468	513	523	545	491	462	448	518	484	483	442	495	415	462	408	329
New Listings	119	113	144	137	143	114	176	127	125	128	90	112	123	110	114	138	132	98	150	129	153	125	115	108	102
Active Inventory	879	842	848	841	860	846	849	854	805	754	646	627	600	579	587	606	633	616	614	596	571	550	537	529	531
Sold Listings	44	66	37	38	27	40	28	28	62	52	79	76	52	49	61	52	53	52	43	54	95	85	74	70	46
Expired or Cancelled	125	113	106	116	86	95	136	75	97	103	124	77	101	72	59	71	63	56	83	65	85	62	71	65	58
Accepted Offers (AO)	65	37	32	28	38	33	37	47	77	76	74	54	49	59	47	48	43	58	69	81	93	84	57	51	42
AO / New Listings	54.6	32.7	22.2	20.4	26.6	28.9	21.0	37.0	61.6	59.4	82.2	48.2	39.8	53.6	41.2	34.8	32.6	59.2	46.0	62.8	60.8	67.2	49.6	47.2	41.2
AO / Inventory	7.4	4.4	3.8	3.3	4.4	3.9	4.4	5.5	9.6	10.1	11.5	8.6	8.2	10.2	8.0	7.9	6.8	9.4	11.2	13.6	16.3	15.3	10.6	9.6	7.9
Days on Market (DOM)	138	99	109	162	102	97	115	92	109	88	122	128	127	148	131	84	100	71	120	156	132	116	113	88	96
Mos Supply Inv. (MSI)	20.0	12.8	22.9	22.1	31.9	21.2	30.3	30.5	13.0	14.5	8.2	8.3	11.5	11.8	9.6	11.7	11.9	11.8	14.3	11.0	6.0	6.5	7.3	7.6	11.5
\$ per Sq Feet	206	195	185	180	164	164	169	169	159	153	157	168	149	139	144	145	145	147	154	150	159	142	145	147	145
Sale Price / List Price	93.3	95.4	94.6	94.2	92.6	94.4	94.5	92.3	92.8	94.3	93.6	94.6	92.7	94.6	93.5	95.0	95.8	95.2	94.4	92.8	93.7	93.5	95.0	96.2	93.6
3Mo Sold Avg \$	453	402	399	386	419	423	434	459	444	406	402	422	426	413	365	361	363	353	383	380	431	412	405	378	380
3Mo List Avg \$	586	600	621	619	647	587	646	594	593	502	493	499	528	520	500	465	476	483	496	469	475	454	460	428	402
3Mo \$ per SqFt	210	198	196	189	178	170	165	167	164	159	156	160	159	154	144	143	145	146	148	150	156	151	149	144	146
3Mo Sale P / List P	91.9	94.1	94.6	94.9	93.9	93.9	94.0	93.8	93.1	93.2	93.5	94.1	93.7	94.1	93.6	94.3	94.7	95.3	95.1	94.1	93.6	93.4	94.0	94.8	95.1

Based on information from Arizona MLS, Tucson MLS for the period ending 7/31/10. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

