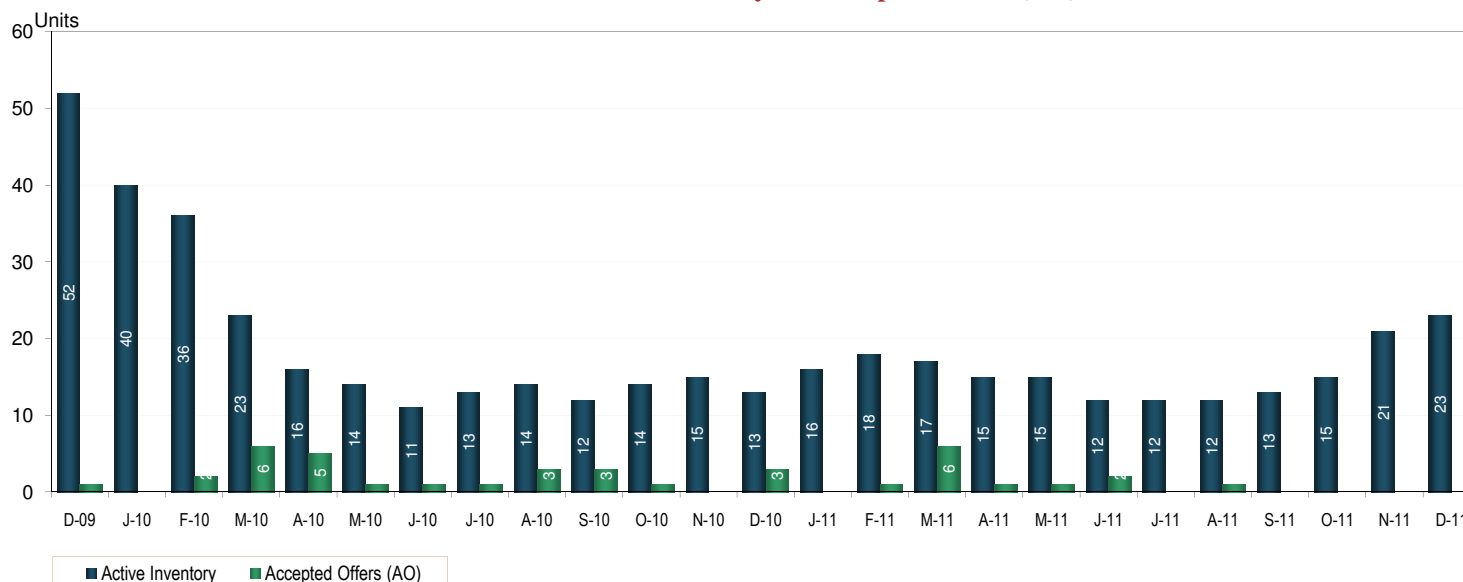


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Extended West (13)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	220		92	185	85	171	93		132	299	115	120	190	83	485	90	246	140	112	100		125			
Sold Average Price	220		92	153	126	156	144		113	248	103	120	155	83	485	95	142	129	112	100		121			
List Median Price	120	175	95		132	115	130	140	299	125	173	39	90	150	130	185	625	150	105		90	1,495	500	108	120
List Average Price	135	201	138		149	86	148	149	238	137	320	39	143	284	207	167	435	148	105		102	1,495	476	151	206
New Listings	5	3	7		3	2	3	4	4	3	5	2	3	4	4	6	2	3	1		3	1	4	6	5
Active Inventory	52	40	36	23	16	14	11	13	14	12	14	15	13	16	18	17	15	15	12	12	12	13	15	21	23
Sold Listings	1		1	2	5	4	3		4	2	2	1	2	1	1	3	2	2	1	1		2			
Expired or Cancelled	5	15	9	7	5	3	5	1		2	2	1	2	1	1	1	3	2	2		2		2	3	
Accepted Offers (AO)	1		2	6	5	1	1	1	3	3	1		3		1	6	1	1	2		1				
AO / New Listings	20.0		28.6		166.7	50.0	33.3	25.0	75.0	100.0	20.0		100.0		25.0	100.0	50.0	33.3	200.0		33.3				
AO / Inventory	1.9		5.6	26.1	31.3	7.1	9.1	7.7	21.4	25.0	7.1		23.1		5.6	35.3	6.7	6.7	16.7		8.3				
Days on Market (DOM)	237		7	408	78	112	373		55	38	26	37	68	156	106	40	91	52	21	97		260			
Mos Supply Inv. (MSI)	52.0		36.0	11.5	3.2	3.5	3.7		3.5	6.0	7.0	15.0	6.5	16.0	18.0	5.7	7.5	7.5	12.0	12.0		6.5			
\$ per Sq Feet	73		63	81	78	70	85		65	113	102	64	62	44	210	67	73	98	60	53		66			
Sale Price / List Price	100.0		102.3	90.4	97.6	94.2	90.7		98.4	97.8	100.9	100.1	103.4	63.9	98.2	104.8	96.6	98.1	95.0	102.2		98.9			
3Mo Sold Avg \$	211	211	156	132	128	141	140	151	126	158	144	164	127	128	220	171	176	118	131	118	106	114	121	121	
3Mo List Avg \$	144	155	150	157	141	124	133	134	181	178	247	209	211	182	218	212	225	210	236	137	102	450	463	391	256
3Mo \$ per SqFt	77	77	68	75	77	75	77	76	74	81	86	99	79	58	95	91	93	77	80	77	57	62	66	66	
3Mo Sale P / List P	98.3	98.3	101.2	94.4	96.4	95.0	94.7	92.7	95.1	98.2	98.9	99.5	101.7	92.7	92.2	95.3	101.0	100.5	96.9	98.3	98.6	100.0	98.9	98.9	

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

