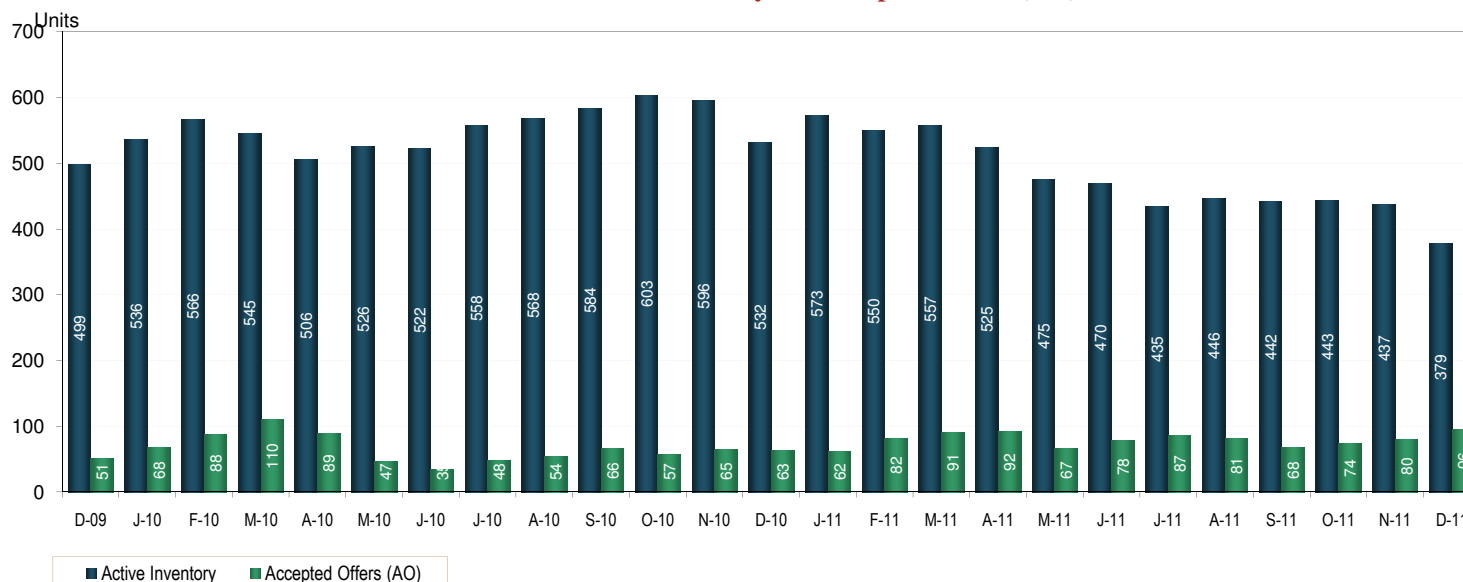


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Extended South (863)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	169	164	165	175	164	160	150	160	165	164	150	169	150	142	150	156	150	132	130	130	149	146	150	138	122
Sold Average Price	180	169	186	195	175	180	178	186	187	179	165	186	163	161	167	163	161	150	158	143	157	152	155	147	137
List Median Price	176	170	169	165	169	161	165	150	174	160	165	157	154	150	160	150	150	152	159	155	149	140	160	170	143
List Average Price	194	206	197	195	199	188	204	186	200	186	212	187	196	183	189	184	166	178	189	182	160	162	183	190	174
New Listings	88	155	154	140	121	130	112	137	138	140	148	96	77	144	102	151	115	73	109	96	133	108	113	100	79
Active Inventory	499	536	566	545	506	526	522	558	568	584	603	596	532	573	550	557	525	475	470	435	446	442	443	437	379
Sold Listings	76	53	43	89	94	94	63	46	55	65	60	64	74	48	70	87	83	87	86	71	82	57	87	64	43
Expired or Cancelled	46	50	36	51	71	63	81	53	74	58	72	38	78	41	43	53	55	56	36	44	41	44	38	26	41
Accepted Offers (AO)	51	68	88	110	89	47	35	48	54	66	57	65	63	62	82	91	92	67	78	87	81	68	74	80	96
AO / New Listings	58.0	43.9	57.1	78.6	73.6	36.2	31.3	35.0	39.1	47.1	38.5	67.7	81.8	43.1	80.4	60.3	80.0	91.8	71.6	90.6	60.9	63.0	65.5	80.0	121.5
AO / Inventory	10.2	12.7	15.5	20.2	17.6	8.9	6.7	8.6	9.5	11.3	9.5	10.9	11.8	10.8	14.9	16.3	17.5	14.1	16.6	20.0	18.2	15.4	16.7	18.3	25.3
Days on Market (DOM)	68	95	94	110	85	92	93	92	102	97	92	98	99	150	122	117	111	108	123	90	100	114	103	105	110
Mos Supply Inv. (MSI)	6.6	10.1	13.2	6.1	5.4	5.6	8.3	12.1	10.3	9.0	10.1	9.3	7.2	11.9	7.9	6.4	6.3	5.5	5.5	6.1	5.4	7.8	5.1	6.8	8.8
\$ per Sq Feet	90	97	99	99	92	89	88	94	89	86	82	88	80	79	84	79	80	76	77	72	75	79	76	72	74
Sale Price / List Price	96.8	97.3	96.9	97.9	96.6	97.0	97.2	96.3	95.9	97.0	95.6	96.5	95.3	94.1	94.6	94.7	97.8	96.0	96.3	97.8	96.4	95.2	98.9	96.8	97.8
3Mo Sold Avg \$	187	178	178	186	185	183	178	181	183	184	177	177	171	171	164	164	164	158	156	151	153	151	155	152	149
3Mo List Avg \$	200	200	200	199	197	194	197	192	196	190	200	197	201	188	188	185	180	177	177	184	176	167	168	178	183
3Mo \$ per SqFt	95	94	94	98	96	93	90	90	90	89	85	85	83	83	81	81	81	78	78	75	75	75	76	75	74
3Mo Sale P / List P	97.4	97.1	97.0	97.5	97.1	97.1	96.9	96.9	96.5	96.4	96.2	96.4	95.8	95.4	94.8	94.5	95.8	96.2	96.7	96.7	96.8	96.5	97.0	97.2	98.0

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

