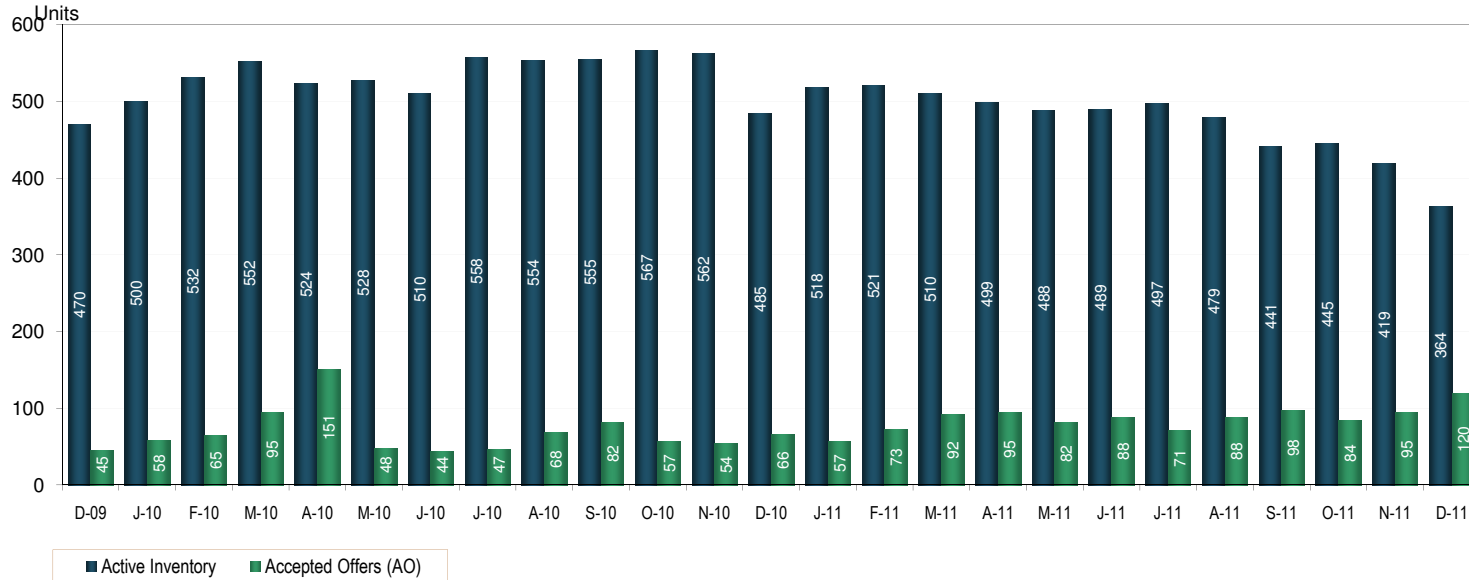


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: East (980)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	152	145	147	155	150	150	136	155	141	160	130	131	124	124	130	106	126	115	131	115	125	114	120	122	107
Sold Average Price	161	156	159	152	161	170	144	162	153	166	141	135	124	138	152	112	135	124	139	130	143	129	125	142	116
List Median Price	150	158	160	145	150	136	149	140	129	140	135	130	125	135	127	125	129	125	129	118	130	120	120	120	120
List Average Price	171	163	185	172	164	164	164	161	143	170	147	163	134	141	151	147	133	140	146	133	145	137	143	139	129
New Listings	102	153	159	177	180	117	126	167	135	140	135	107	73	170	133	150	140	134	132	114	111	117	118	103	101
Active Inventory	470	500	532	552	524	528	510	558	554	555	567	562	485	518	521	510	499	488	489	497	479	441	445	419	364
Sold Listings	54	49	52	79	82	119	93	55	62	67	69	66	55	66	60	85	89	89	81	79	82	103	79	77	91
Expired or Cancelled	55	65	62	62	57	65	100	72	71	57	66	58	84	80	57	69	56	63	43	35	41	57	30	34	36
Accepted Offers (AO)	45	58	65	95	151	48	44	47	68	82	57	54	66	57	73	92	95	82	88	71	88	98	84	95	120
AO / New Listings	44.1	37.9	40.9	53.7	83.9	41.0	34.9	28.1	50.4	58.6	42.2	50.5	90.4	33.5	54.9	61.3	67.9	61.2	66.7	62.3	79.3	83.8	71.2	92.2	118.8
AO / Inventory	9.6	11.6	12.2	17.2	28.8	9.1	8.6	8.4	12.3	14.8	10.1	9.6	13.6	11.0	14.0	18.0	19.0	16.8	18.0	14.3	18.4	22.2	18.9	22.7	33.0
Days on Market (DOM)	104	81	61	73	68	75	59	76	88	81	100	81	107	94	101	91	88	79	91	94	92	101	101	97	99
Mos Supply Inv. (MSI)	8.7	10.2	10.2	7.0	6.4	4.4	5.5	10.1	8.9	8.3	8.2	8.5	8.8	7.8	8.7	6.0	5.6	5.5	6.0	6.3	5.8	4.3	5.6	5.4	4.0
\$ per Sq Feet	93	96	92	97	93	96	93	92	88	92	85	79	78	80	80	73	79	75	83	74	79	73	75	79	69
Sale Price / List Price	96.5	98.5	95.6	96.2	96.9	96.9	96.9	95.7	93.9	95.7	94.3	98.0	93.6	96.9	94.8	95.8	97.8	95.6	95.3	97.7	96.2	96.3	96.7	96.5	98.3
3Mo Sold Avg \$	158	159	159	155	157	162	159	159	151	160	153	147	134	133	138	131	131	124	133	131	138	134	132	132	127
3Mo List Avg \$	177	175	173	173	173	167	164	163	156	159	154	160	149	146	143	146	144	140	140	140	142	138	142	140	137
3Mo \$ per SqFt	98	96	94	95	94	96	94	94	91	90	88	85	81	79	80	77	77	76	79	78	79	75	75	75	74
3Mo Sale P / List P	97.4	97.2	96.8	96.6	96.3	96.7	96.9	96.7	95.7	95.1	94.7	96.0	95.4	96.3	95.2	95.9	96.3	96.4	96.3	96.1	96.4	96.7	96.4	96.5	97.2

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

