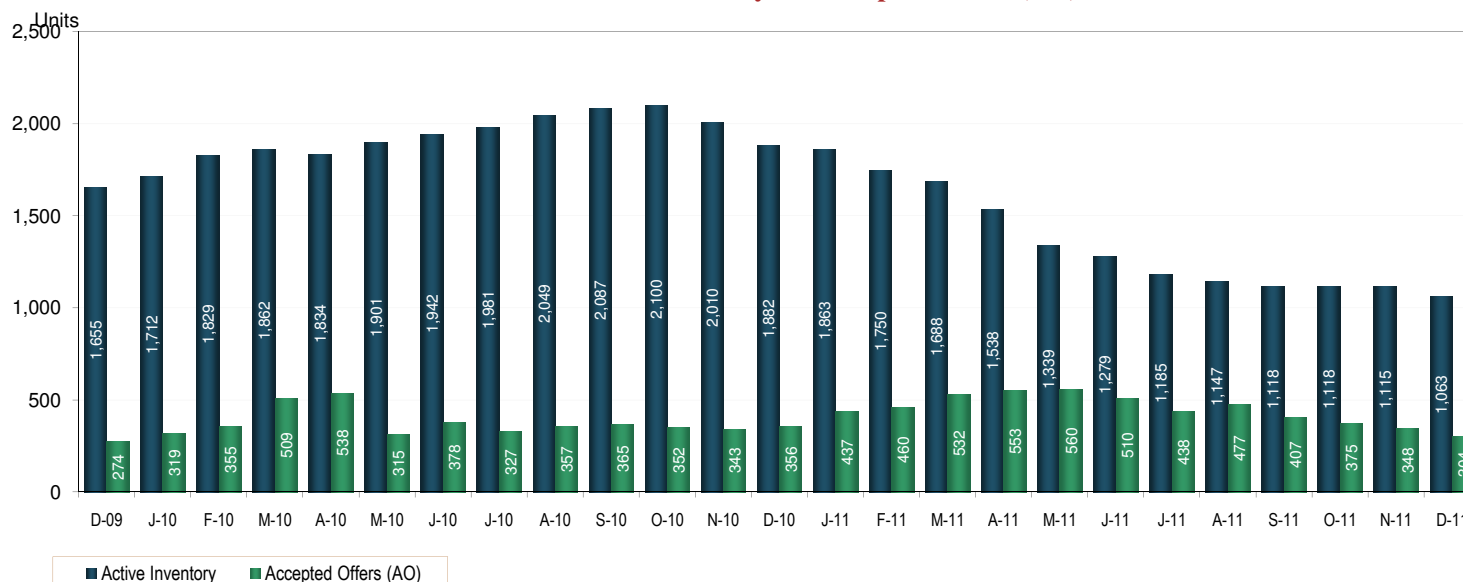


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Chandler (5373)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	176	177	170	182	168	180	174	170	157	174	165	155	153	148	151	155	158	150	157	150	150	158	149	150	165
Sold Average Price	207	216	199	211	203	210	215	200	193	207	200	192	186	183	185	186	189	189	189	182	188	182	177	182	193
List Median Price	180	189	185	180	175	160	165	170	176	160	160	160	159	157	160	159	163	160	170	160	175	165	170	175	168
List Average Price	217	233	220	224	212	206	221	214	204	206	194	203	189	196	202	199	199	193	213	192	203	222	221	218	201
New Listings	469	586	635	773	714	602	628	607	668	645	604	488	441	651	522	664	589	533	608	476	565	485	486	461	364
Active Inventory	1,655	1,712	1,829	1,862	1,834	1,901	1,942	1,981	2,049	2,087	2,100	2,010	1,882	1,863	1,750	1,688	1,538	1,339	1,279	1,185	1,147	1,118	1,118	1,115	1,063
Sold Listings	355	251	278	389	445	450	432	366	369	354	360	351	404	313	348	486	488	501	596	490	496	460	376	373	456
Expired or Cancelled	178	210	163	232	204	220	210	241	242	242	239	233	213	233	176	194	187	172	158	132	126	106	111	116	112
Accepted Offers (AO)	274	319	355	509	538	315	378	327	357	365	352	343	356	437	460	532	553	560	510	438	477	407	375	348	304
AO / New Listings	58.4	54.4	55.9	65.8	75.4	52.3	60.2	53.9	53.4	56.6	58.3	70.3	80.7	67.1	88.1	80.1	93.9	105.1	83.9	92.0	84.4	83.9	77.2	75.5	83.5
AO / Inventory	16.6	18.6	19.4	27.3	29.3	16.6	19.5	16.5	17.4	17.5	16.8	17.1	18.9	23.5	26.3	31.5	36.0	41.8	39.9	37.0	41.6	36.4	33.5	31.2	28.6
Days on Market (DOM)	60	68	67	64	58	67	64	65	61	70	65	66	79	74	77	75	72	64	68	62	65	58	52	60	59
Mos Supply Inv. (MSI)	4.7	6.8	6.6	4.8	4.1	4.2	4.5	5.4	5.6	5.9	5.8	5.7	4.7	6.0	5.0	3.5	3.2	2.7	2.1	2.4	2.3	2.4	3.0	3.0	2.3
\$ per Sq Feet	101	103	102	100	99	101	97	94	91	92	92	90	89	86	85	87	87	87	86	87	86	88	87	88	88
Sale Price / List Price	98.7	98.1	97.7	97.9	97.9	98.0	98.5	97.0	97.4	96.9	96.6	96.6	96.1	96.4	97.2	96.7	97.3	97.8	98.2	98.7	98.3	98.5	98.5	98.4	98.0
3Mo Sold Avg \$	215	214	207	209	205	208	209	209	203	200	200	200	192	187	185	185	187	188	189	187	186	184	183	181	184
3Mo List Avg \$	220	224	224	226	219	215	213	214	213	208	201	201	196	196	196	199	200	197	202	200	204	206	215	220	214
3Mo \$ per SqFt	103	103	102	101	100	100	99	98	95	93	92	91	90	89	87	86	87	87	87	86	86	87	87	88	88
3Mo Sale P / List P	98.6	98.5	98.2	97.9	97.9	97.9	98.1	97.9	97.7	97.1	97.0	96.7	96.4	96.4	96.5	96.8	97.0	97.3	97.8	98.2	98.4	98.5	98.4	98.5	98.3

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

