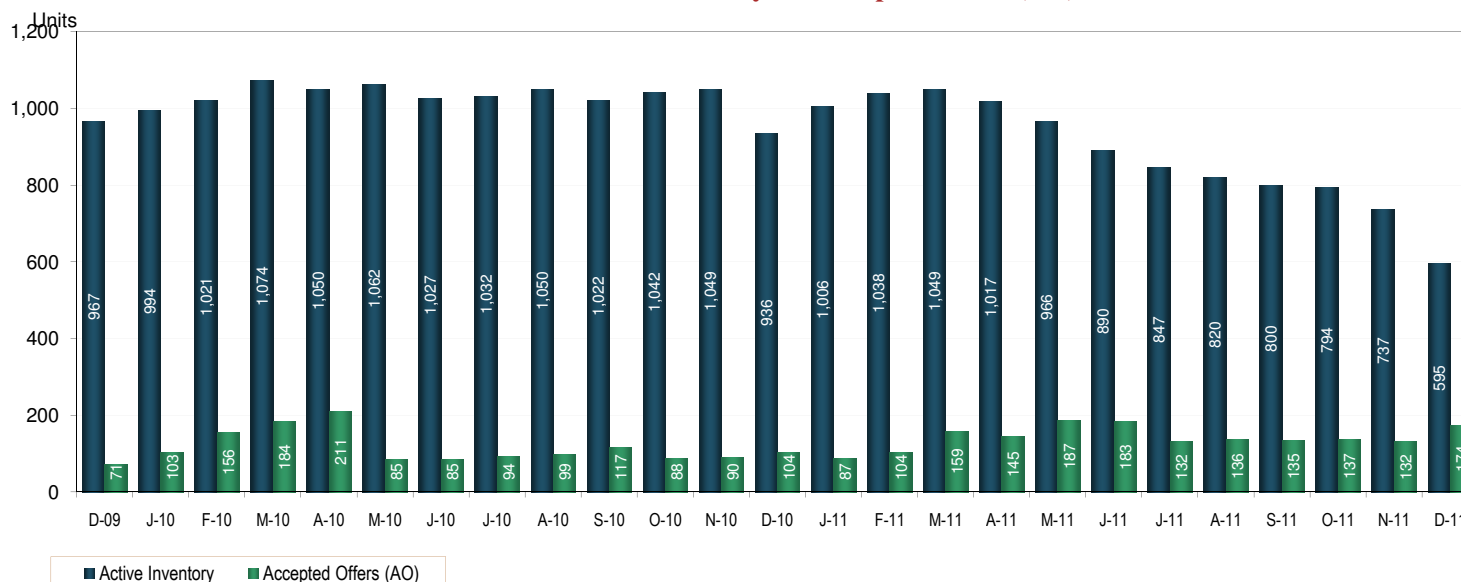


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Central (1607)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	133	123	104	130	137	140	125	132	129	120	125	115	122	115	108	105	112	111	110	106	105	87	108	88	95
Sold Average Price	154	154	126	145	165	164	144	159	146	146	142	144	143	131	134	136	129	132	152	128	125	111	124	120	117
List Median Price	140	154	145	155	140	150	140	140	140	129	133	128	108	125	119	125	110	130	110	120	114	128	124	115	103
List Average Price	172	195	171	189	175	188	170	177	168	164	166	158	125	165	173	148	137	153	147	146	154	171	165	149	130
New Listings	165	304	285	342	336	222	247	261	243	228	252	217	175	326	250	286	247	263	230	182	209	200	204	171	161
Active Inventory	967	994	1,021	1,074	1,050	1,062	1,027	1,032	1,050	1,022	1,042	1,049	936	1,006	1,038	1,049	1,017	966	890	847	820	800	794	737	595
Sold Listings	110	74	84	159	160	175	154	116	105	105	101	83	106	103	92	127	136	175	186	165	136	141	123	122	105
Expired or Cancelled	97	174	102	105	149	125	197	162	126	139	144	120	184	169	114	116	134	127	123	93	100	85	73	96	129
Accepted Offers (AO)	71	103	156	184	211	85	85	94	99	117	88	90	104	87	104	159	145	187	183	132	136	135	137	132	174
AO / New Listings	43.0	33.9	54.7	53.8	62.8	38.3	34.4	36.0	40.7	51.3	34.9	41.5	59.4	26.7	41.6	55.6	58.7	71.1	79.6	72.5	65.1	67.5	67.2	77.2	108.1
AO / Inventory	7.3	10.4	15.3	17.1	20.1	8.0	8.3	9.1	9.4	11.4	8.4	8.6	11.1	8.6	10.0	15.2	14.3	19.4	20.6	15.6	16.6	16.9	17.3	17.9	29.2
Days on Market (DOM)	85	64	73	81	76	74	63	99	92	94	88	98	96	87	98	91	88	82	93	92	97	104	88	97	100
Mos Supply Inv. (MSI)	8.8	13.4	12.2	6.8	6.6	6.1	6.7	8.9	10.0	9.7	10.3	12.6	8.8	9.8	11.3	8.3	7.5	5.5	4.8	5.1	6.0	5.7	6.5	6.0	5.7
\$ per Sq Feet	103	108	95	104	115	113	102	107	100	99	96	90	96	84	94	90	82	89	95	84	85	80	83	84	81
Sale Price / List Price	96.5	95.5	94.7	95.9	96.4	96.3	97.1	95.2	94.8	93.9	92.6	94.2	92.8	93.2	96.1	94.1	94.9	95.7	95.2	96.5	96.1	95.7	95.8	95.2	95.2
3Mo Sold Avg \$	160	154	145	142	149	158	158	156	149	151	145	144	143	139	136	134	133	132	139	138	136	121	120	118	121
3Mo List Avg \$	180	189	181	185	179	184	177	178	172	170	166	163	152	153	159	162	153	146	146	149	149	158	164	163	150
3Mo \$ per SqFt	109	107	102	103	106	111	110	108	103	102	99	96	95	90	91	89	88	87	89	89	88	83	83	82	83
3Mo Sale P / List P	96.1	95.8	95.7	95.5	95.9	96.2	96.6	96.3	95.9	94.7	93.8	93.5	93.1	93.4	94.0	94.4	94.9	95.0	95.3	95.8	96.1	95.9	95.6	95.4	

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

