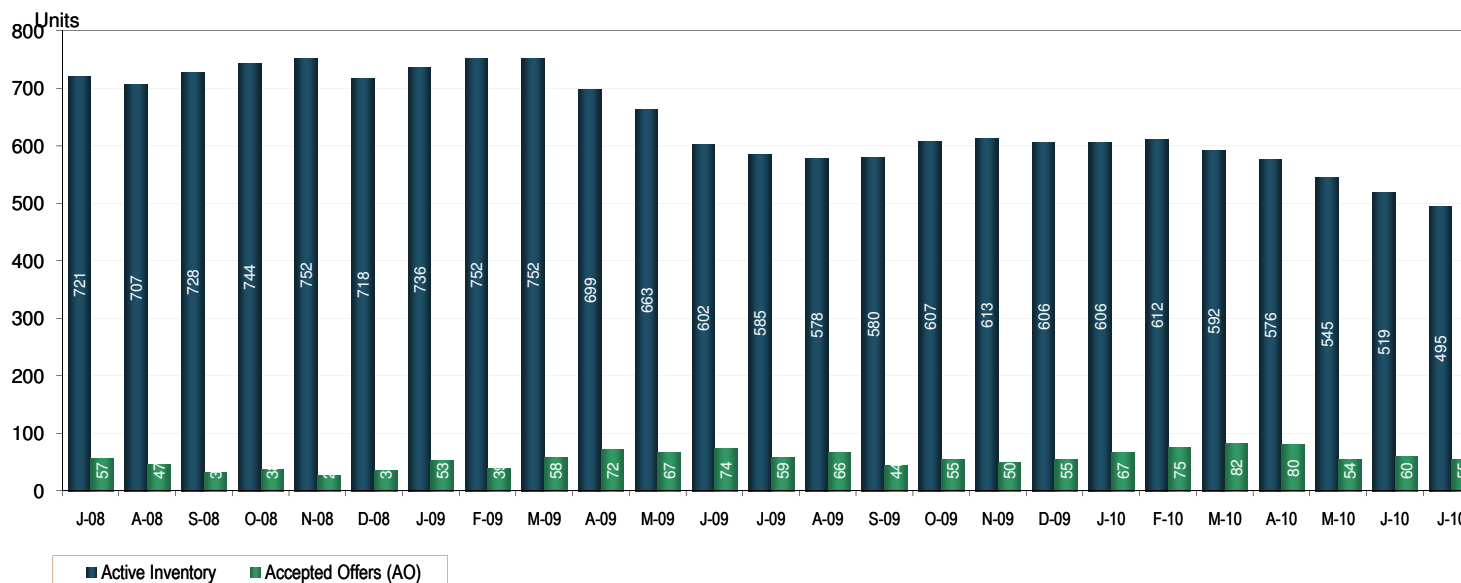


## Market Area Active Inventory vs Accepted Offers (AO)

8/9/2010



FILTER: Sales Price: \$-\$100,000,000 Prop. Types: SFH Condo TwnHm Areas: Carefree (127), Cave Creek (635)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	J-08	A-08	S-08	O-08	N-08	D-08	J-09	F-09	M-09	A-09	M-09	J-09	J-09	A-09	S-09	O-09	N-09	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10
Sold Median Price	410	362	365	350	395	346	355	340	359	345	302	310	325	295	345	335	305	350	345	350	310	312	267	375	315
Sold Average Price	573	488	433	398	426	538	441	397	433	404	370	341	437	363	409	378	386	451	396	412	369	390	393	460	400
List Median Price	475	409	500	549	479	491	475	400	499	435	341	400	395	399	379	389	408	330	385	345	400	325	375	375	325
List Average Price	692	626	726	714	623	682	649	851	718	540	429	554	479	476	567	591	534	479	542	485	551	441	539	479	467
New Listings	111	133	137	142	125	106	196	120	162	114	118	106	149	122	122	150	119	96	160	122	123	124	98	115	100
Active Inventory	721	707	728	744	752	718	736	752	752	699	663	602	585	578	580	607	613	606	606	612	592	576	545	519	495
Sold Listings	60	40	48	40	24	41	29	46	46	47	57	56	76	72	61	48	57	60	51	56	76	75	71	75	62
Expired or Cancelled	114	100	84	88	90	105	125	65	104	95	88	92	107	63	76	68	63	48	93	41	61	60	75	81	69
Accepted Offers (AO)	57	47	32	38	27	35	53	39	58	72	67	74	59	66	44	55	50	55	67	75	82	80	54	60	55
AO / New Listings	51.4	35.3	23.4	26.8	21.6	33.0	27.0	32.5	35.8	63.2	56.8	69.8	39.6	54.1	36.1	36.7	42.0	57.3	41.9	61.5	66.7	64.5	55.1	52.2	55.0
AO / Inventory	7.9	6.6	4.4	5.1	3.6	4.9	7.2	5.2	7.7	10.3	10.1	12.3	10.1	11.4	7.6	9.1	8.2	9.1	11.1	12.3	13.9	13.9	9.9	11.6	11.1
Days on Market (DOM)	125	96	103	126	64	118	59	112	104	144	89	121	124	75	71	82	68	87	85	96	92	91	112	95	99
Mos Supply Inv. (MSI)	12.0	17.7	15.2	18.6	31.3	17.5	25.4	16.3	16.3	14.9	11.6	10.8	7.7	8.0	9.5	12.6	10.8	10.1	11.9	10.9	7.8	7.7	7.7	6.9	8.0
\$ per Sq Feet	206	166	177	167	163	174	161	149	156	136	146	140	148	131	138	141	142	148	142	146	134	145	145	154	143
Sale Price / List Price	94.4	96.9	96.4	95.1	94.1	91.8	94.0	92.7	95.1	93.3	95.9	95.8	95.6	96.4	96.9	96.0	97.1	94.8	96.9	94.8	95.4	96.1	95.3	96.1	96.0
3Mo Sold Avg \$	545	540	505	439	419	459	479	458	421	411	400	370	388	384	403	382	392	407	412	421	390	388	383	414	419
3Mo List Avg \$	659	652	681	690	690	674	650	715	723	707	580	506	485	499	506	548	567	543	524	508	528	492	508	483	494
3Mo \$ per SqFt	204	195	186	170	170	169	167	161	155	147	146	141	145	139	139	136	140	144	144	146	140	141	141	148	148
3Mo Sale P / List P	93.3	95.1	95.7	96.1	95.4	93.6	93.1	92.7	93.9	93.7	94.8	95.1	95.7	95.9	96.3	96.5	96.7	95.9	96.2	95.4	95.7	95.5	95.6	95.9	95.8

Based on information from Arizona MLS, Tucson MLS for the period ending 7/31/10. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

