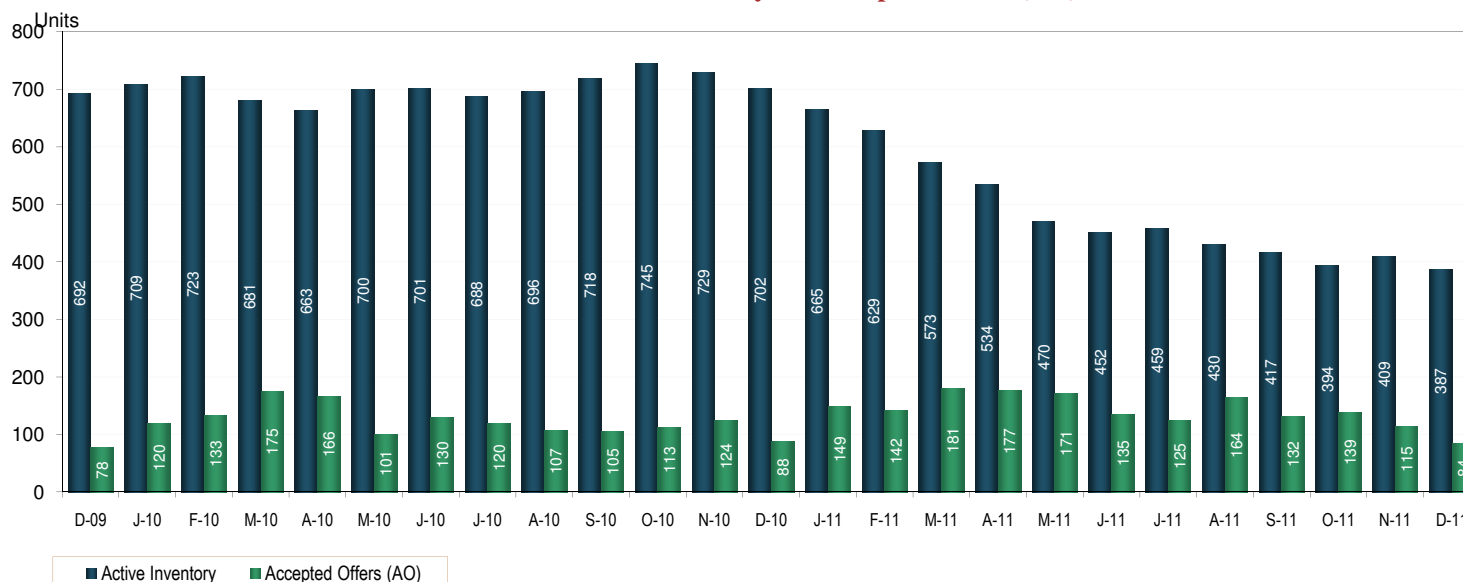


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: 85044, 85045, 85048

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	200	194	210	180	215	210	190	230	180	191	200	175	180	153	157	185	177	189	170	180	167	170	172	195	162
Sold Average Price	222	224	243	212	267	254	235	235	220	230	230	203	223	196	183	239	217	243	227	208	214	240	215	217	190
List Median Price	175	219	205	214	205	200	189	200	170	190	188	176	182	180	174	200	200	190	180	183	190	196	190	190	215
List Average Price	211	266	258	248	246	258	273	270	202	263	255	246	274	243	254	274	296	259	249	235	286	263	287	233	243
New Listings	158	229	210	218	206	208	216	180	192	205	220	174	143	180	169	200	191	172	165	165	175	168	160	167	104
Active Inventory	692	709	723	681	663	700	701	688	696	718	745	729	702	665	629	573	534	470	452	459	430	417	394	409	387
Sold Listings	98	71	108	142	129	138	151	115	145	131	103	109	127	84	118	163	156	155	174	146	154	148	125	140	158
Expired or Cancelled	63	92	63	85	58	70	85	73	77	78	80	66	82	68	63	75	53	65	48	33	40	49	44	37	42
Accepted Offers (AO)	78	120	133	175	166	101	130	120	107	105	113	124	88	149	142	181	177	171	135	125	164	132	139	115	84
AO / New Listings	49.4	52.4	63.3	80.3	80.6	48.6	60.2	66.7	55.7	51.2	51.4	71.3	61.5	82.8	84.0	90.5	92.7	99.4	81.8	75.8	93.7	78.6	86.9	68.9	80.8
AO / Inventory	11.3	16.9	18.4	25.7	25.0	14.4	18.5	17.4	15.4	14.6	15.2	17.0	12.5	22.4	22.6	31.6	33.1	36.4	29.9	27.2	38.1	31.7	35.3	28.1	21.7
Days on Market (DOM)	59	75	78	67	75	91	71	67	74	80	94	67	76	78	83	98	73	85	75	68	80	86	54	73	69
Mos Supply Inv. (MSI)	7.1	10.0	6.7	4.8	5.1	5.1	4.6	6.0	4.8	5.5	7.2	6.7	5.5	7.9	5.3	3.5	3.4	3.0	2.6	3.1	2.8	2.8	3.2	2.9	2.4
\$ per Sq Feet	117	114	111	111	117	116	111	113	107	108	106	102	102	100	95	106	105	104	102	101	99	105	104	104	97
Sale Price / List Price	98.2	98.3	96.7	97.7	97.8	96.6	97.6	98.0	95.9	96.7	94.4	96.7	95.4	95.4	96.6	95.8	97.4	97.4	97.7	98.2	98.7	97.9	98.1	97.7	98.0
3Mo Sold Avg \$	235	232	231	225	239	243	251	241	229	228	226	221	219	209	202	211	216	233	229	227	217	221	223	224	206
3Mo List Avg \$	245	242	248	257	251	251	259	267	249	245	241	255	257	253	256	258	276	277	269	248	257	262	279	261	256
3Mo \$ per SqFt	119	119	114	112	113	114	114	113	110	109	107	106	103	101	99	101	103	105	103	102	101	102	102	104	101
3Mo Sale P / List P	97.9	97.9	97.6	97.5	97.5	97.4	97.3	97.3	97.1	96.8	95.8	96.0	95.5	95.8	95.8	96.0	96.6	96.9	97.5	97.8	98.2	98.3	98.3	97.9	97.9

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

