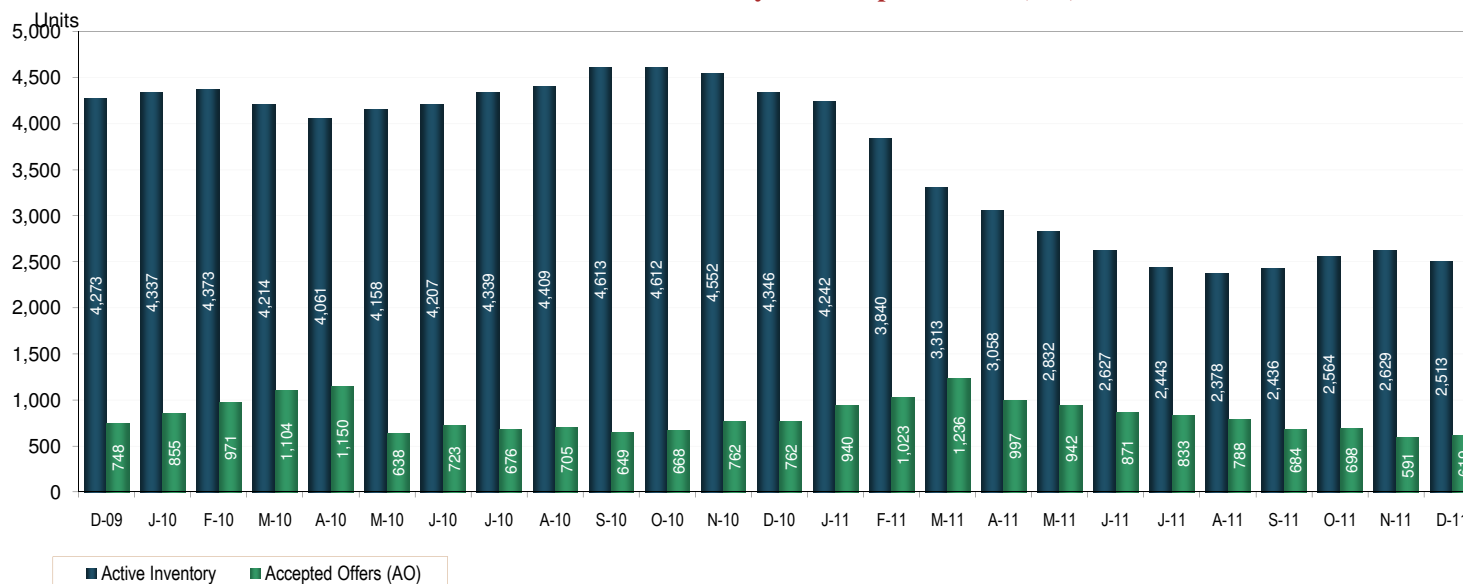


Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Pinal (10261)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	100	100	100	105	101	102	100	100	92	100	90	95	86	86	87	85	88	85	86	86	90	88	93	95	94
Sold Average Price	117	127	126	123	114	117	116	116	107	114	103	109	104	109	109	103	107	103	105	101	108	105	106	107	109
List Median Price	100	108	105	100	100	99	99	95	95	93	95	90	88	90	93	90	90	95	90	100	95	105	115	113	110
List Average Price	129	141	134	124	125	123	123	122	118	123	125	126	118	118	122	122	116	116	116	123	122	141	157	141	136
New Listings	1,167	1,396	1,412	1,422	1,465	1,204	1,238	1,244	1,279	1,335	1,167	1,092	1,050	1,303	1,026	1,179	1,118	1,074	976	883	967	939	1,002	834	747
Active Inventory	4,273	4,337	4,373	4,214	4,061	4,158	4,207	4,339	4,409	4,613	4,612	4,552	4,346	4,242	3,840	3,313	3,058	2,832	2,627	2,443	2,378	2,436	2,564	2,629	2,513
Sold Listings	942	695	786	1,014	1,060	908	995	683	754	690	657	697	867	714	805	1,132	1,005	1,011	998	850	863	708	746	716	734
Expired or Cancelled	332	477	406	477	469	468	466	436	503	482	501	390	493	467	405	471	376	357	310	234	245	196	176	178	244
Accepted Offers (AO)	748	855	971	1,104	1,150	638	723	676	705	649	668	762	762	940	1,023	1,236	997	942	871	833	788	684	698	591	619
AO / New Listings	64.1	61.2	68.8	77.6	78.5	53.0	58.4	54.3	55.1	48.6	57.2	69.8	72.6	72.1	99.7	104.8	89.2	87.7	89.2	94.3	81.5	72.8	69.7	70.9	82.9
AO / Inventory	17.5	19.7	22.2	26.2	28.3	15.3	17.2	15.6	16.0	14.1	14.5	16.7	17.5	22.2	26.6	37.3	32.6	33.3	33.2	34.1	33.1	28.1	27.2	22.5	24.6
Days on Market (DOM)	54	61	67	70	60	66	64	63	65	63	74	74	78	80	80	80	69	67	67	63	62	70	61	60	63
Mos Supply Inv. (MSI)	4.5	6.2	5.6	4.2	3.8	4.6	4.2	6.4	5.8	6.7	7.0	6.5	5.0	5.9	4.8	2.9	3.0	2.8	2.6	2.9	2.8	3.4	3.4	3.7	3.4
\$ per Sq Feet	59	62	62	61	58	58	57	57	53	55	51	52	51	53	54	53	53	51	50	49	52	52	53	54	55
Sale Price / List Price	99.1	98.7	98.1	97.8	98.7	98.6	98.7	98.2	97.8	96.6	95.8	96.2	94.8	96.2	96.6	97.3	97.4	98.2	99.0	99.1	99.3	98.1	98.5	98.0	98.6
3Mo Sold Avg \$	117	120	123	125	120	118	116	117	113	112	108	109	105	107	107	107	106	104	105	103	105	105	107	106	107
3Mo List Avg \$	139	137	135	133	127	124	124	123	121	121	122	125	123	121	119	120	120	118	116	118	120	129	140	147	146
3Mo \$ per SqFt	59	60	61	62	60	59	58	57	56	55	53	53	52	52	53	53	53	52	51	50	50	51	52	53	54
3Mo Sale P / List P	99.7	99.1	98.7	98.1	98.2	98.4	98.7	98.5	98.3	97.5	96.8	96.2	95.6	95.7	95.8	96.8	97.2	97.6	98.2	98.8	99.1	98.9	98.7	98.2	98.4

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

