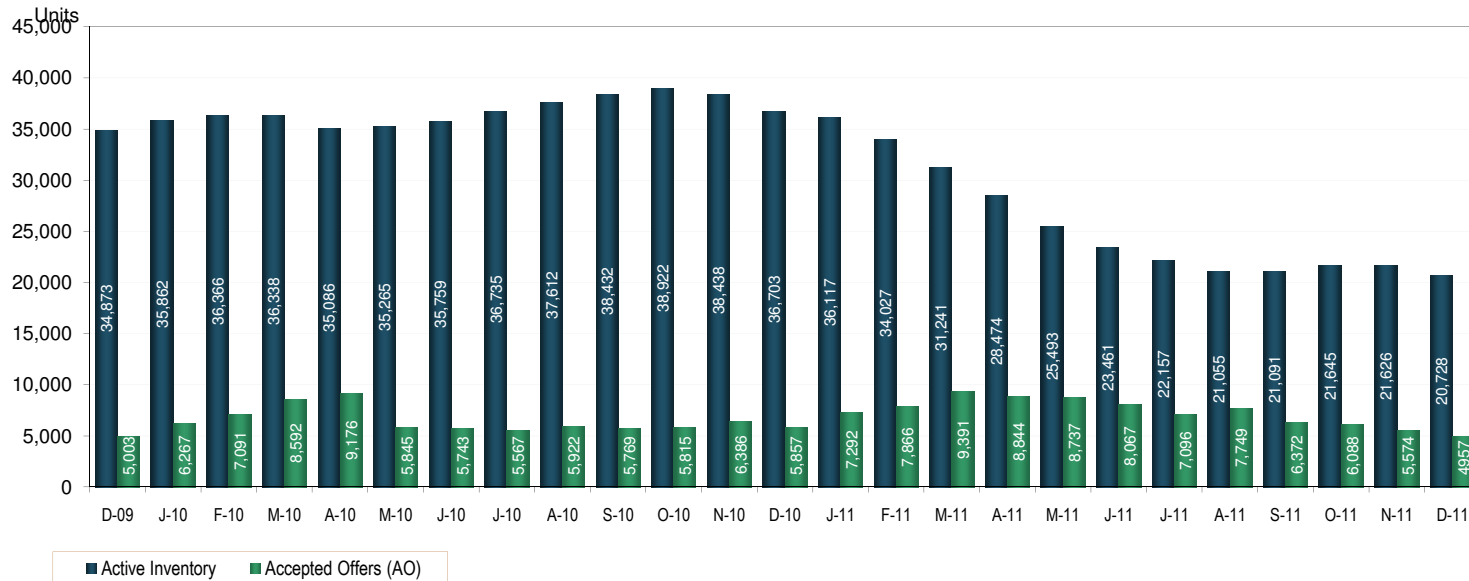


## Market Area Active Inventory vs Accepted Offers (AO)

1/6/2012



FILTER: Prop. Types: SFH Condo TwnHm Areas: Maricopa (88009)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-09	J-10	F-10	M-10	A-10	M-10	J-10	J-10	A-10	S-10	O-10	N-10	D-10	J-11	F-11	M-11	A-11	M-11	J-11	J-11	A-11	S-11	O-11	N-11	D-11
Sold Median Price	135	130	132	135	137	138	135	132	127	125	126	125	118	118	118	118	119	116	120	115	115	119	117	123	123
Sold Average Price	188	186	186	189	182	188	191	186	175	170	173	168	170	167	166	169	171	168	169	163	158	160	160	169	171
List Median Price	135	149	140	140	139	135	130	125	125	128	127	120	115	126	125	124	125	125	124	125	128	135	140	140	135
List Average Price	210	239	221	215	207	214	199	191	184	203	210	203	190	207	206	202	193	196	189	189	193	216	236	230	210
New Listings	8,964	11,416	11,056	12,741	12,019	10,070	10,717	10,774	11,195	11,047	10,655	9,657	8,354	10,809	9,288	10,835	9,557	9,150	9,168	8,228	8,919	8,484	8,543	7,568	6,421
Active Inventory	34,873	35,862	36,366	36,338	35,086	35,265	35,759	36,735	37,612	38,432	38,922	38,438	36,703	36,117	34,027	31,241	28,474	25,493	23,461	22,157	21,055	21,091	21,645	21,626	20,728
Sold Listings	6,296	4,791	5,471	7,555	7,829	7,787	7,934	6,017	5,996	5,784	5,635	5,743	7,140	5,591	6,108	8,502	8,129	8,522	9,214	7,450	7,701	7,169	6,626	6,253	6,910
Expired or Cancelled	3,521	4,159	3,461	4,176	4,098	4,045	4,483	4,227	4,394	4,457	4,352	3,752	4,233	4,102	3,512	4,233	3,481	3,394	3,134	2,435	2,270	2,073	1,901	2,015	2,359
Accepted Offers (AO)	5,003	6,267	7,091	8,592	9,176	5,845	5,743	5,567	5,922	5,769	5,815	6,386	5,857	7,292	7,866	9,391	8,844	8,737	8,067	7,096	7,749	6,372	6,088	5,574	4,957
AO / New Listings	55.8	54.9	64.1	67.4	76.3	58.0	53.6	51.7	52.9	52.2	54.6	66.1	70.1	67.5	84.7	86.7	92.5	95.5	88.0	86.2	86.9	75.1	71.3	73.7	77.2
AO / Inventory	14.3	17.5	19.5	23.6	26.2	16.6	16.1	15.2	15.7	15.0	14.9	16.6	16.0	20.2	23.1	30.1	31.1	34.3	34.4	32.0	36.8	30.2	28.1	25.8	23.9
Days on Market (DOM)	62	65	69	71	70	66	66	67	68	70	69	71	75	79	81	82	77	73	71	66	68	65	63	64	66
Mos Supply Inv. (MSI)	5.5	7.5	6.6	4.8	4.5	4.5	4.5	6.1	6.3	6.6	6.9	6.7	5.1	6.5	5.6	3.7	3.5	3.0	2.5	3.0	2.7	2.9	3.3	3.5	3.0
\$ per Sq Feet	88	86	87	89	88	88	88	85	82	79	80	79	78	78	77	78	79	77	78	76	75	76	77	80	80
Sale Price / List Price	98.8	98.7	98.0	97.7	98.0	98.2	98.0	97.6	97.1	96.2	96.2	96.4	95.4	96.0	96.3	96.1	97.0	97.8	98.1	98.5	98.6	98.4	98.6	98.4	98.2
3Mo Sold Avg \$	184	186	187	187	186	187	187	189	185	177	173	170	171	169	168	167	169	169	169	167	164	160	160	163	167
3Mo List Avg \$	233	231	224	224	214	212	207	201	191	193	199	205	202	201	202	205	200	197	193	191	190	199	215	227	226
3Mo \$ per SqFt	88	88	87	88	88	88	88	87	85	82	80	80	79	78	78	78	78	78	78	77	76	76	76	78	79
3Mo Sale P / List P	99.2	98.9	98.5	98.1	97.9	98.0	98.1	97.9	97.6	97.0	96.5	96.2	95.9	95.9	95.9	96.1	96.5	97.0	97.6	98.1	98.4	98.5	98.5	98.5	98.4

Based on information from Arizona Regional MLS, Inc.; Tucson Assoc. of Realtors and Prescott Area Assoc. of Realtors for the period ending 12/31/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.

